

# Single Family Monthly Sales Volume

For Month Ending 11/30/2016

Area Name	Current Month			Previous Month			Year Ago Month		
	Units	Volume	Median	Units	Volume	Median	Units	Volume	Median
Central	34	\$20,769,653	\$550,750	29	\$17,189,909	\$595,000	26	\$12,407,944	\$459,500
Haiku	34	\$2,780,000	\$855,000		\$3,880,000	\$677,500	6	\$3,924,000	\$579,500
Kaanapali	23	\$2,255,000	\$1,127,500		\$4,760,077	\$1,800,000	2	\$4,975,000	\$2,487,500
Kahakuloa	10	\$1,083,500	\$1,083,500		\$0	\$0	\$00\$0		
Kapalua	01	\$0	\$0		\$2,400,000	\$2,400,000	\$00\$0		
Kihei	11	\$23,045,100	\$640,000	13	\$10,305,719	\$637,000	7	\$4,566,125	\$525,000
Kula/Ulupalakua/Kanaio	67	\$5,488,400	\$869,250		\$5,935,925	\$615,000	9	\$6,803,875	\$721,875
Lahaina	74	\$9,703,000	\$888,000		\$2,932,000	\$713,500	2	\$1,946,900	\$973,450
Lanai	42	\$1,844,000	\$435,000		\$865,000	\$432,500	2	\$2,985,000	\$1,492,500
Makawao/Olinda/Haliimaile	65	\$3,355,000	\$529,500		\$2,867,500	\$480,000	4	\$3,407,000	\$872,500
Maui Meadows	31	\$3,229,000	\$920,000		\$1,180,000	\$1,180,000	1	\$849,000	\$849,000
Molokai	01	\$0	\$0		\$1,300,000	\$1,300,000	1	\$252,000	\$252,000
Napili/Kahana/Honokowai	54	\$14,095,800	\$950,000		\$3,704,500	\$892,500	2	\$1,215,000	\$607,500
Olowalu	10	\$5,100,000	\$5,100,000		\$0	\$0	\$00\$0		
Pukalani	47	\$2,927,400	\$745,500		\$5,856,237	\$610,000	4	\$2,199,000	\$517,500
Sprecklesville/Paia/Kuau	20	\$1,186,500	\$593,250		\$0	\$0	3	\$4,020,500	\$680,000
Wailea/Makena	21	\$5,600,000	\$2,800,000		\$2,100,000	\$2,100,000	3	\$5,325,000	\$1,880,000
<b>Maui Summary :</b>	<b>91</b>	<b>\$102,462,353</b>	<b>\$635,000</b>	<b>82</b>	<b>\$65,276,867</b>	<b>\$632,500</b>	<b>72</b>	<b>\$54,876,344</b>	<b>\$550,000</b>

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## Condominium Monthly Sales Volume

For Month Ending 11/30/2016

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Area Name	Current Month			Previous Month			Year Ago Month		
	Units	Volume	Median	Units	Volume	Median	Units	Volume	Median
Central	25	\$10,530,925	\$415,000	10	\$3,580,172	\$348,000	9	\$3,243,300	\$360,000
Kaanapali	64	\$6,295,000	\$875,000		\$2,208,000	\$555,000	3	\$7,401,900	\$2,149,500
Kapalua	23	\$1,715,000	\$857,500		\$9,155,000	\$3,325,000	3	\$3,893,220	\$828,332
Kihei	40	\$15,792,601	\$325,000	33	\$16,715,550	\$399,000	23	\$9,904,794	\$342,000
Lahaina	65	\$2,670,000	\$527,500		\$1,830,100	\$380,000	4	\$1,867,290	\$495,573
Maalaea	47	\$2,044,500	\$577,500		\$3,236,800	\$479,000	2	\$810,000	\$405,000
Molokai	12	\$55,000	\$55,000		\$355,000	\$177,500	1	\$115,000	\$115,000
Napili/Kahana/Honokowai	21	\$6,582,900	\$315,000	20	\$8,920,250	\$434,500	20	\$10,350,500	\$422,500
Pukalani	11	\$639,500	\$639,500		\$550,000	\$550,000		\$00\$0	
Wailea/Makena	512	\$4,284,900	\$675,000		\$19,417,000	\$1,096,000	9	\$10,015,000	\$735,000
<b>Maui Summary :</b>	<b>111</b>	<b>\$50,610,326</b>	<b>\$380,000</b>	<b>97</b>	<b>\$65,967,872</b>	<b>\$460,000</b>	<b>74</b>	<b>\$47,601,004</b>	<b>\$475,000</b>

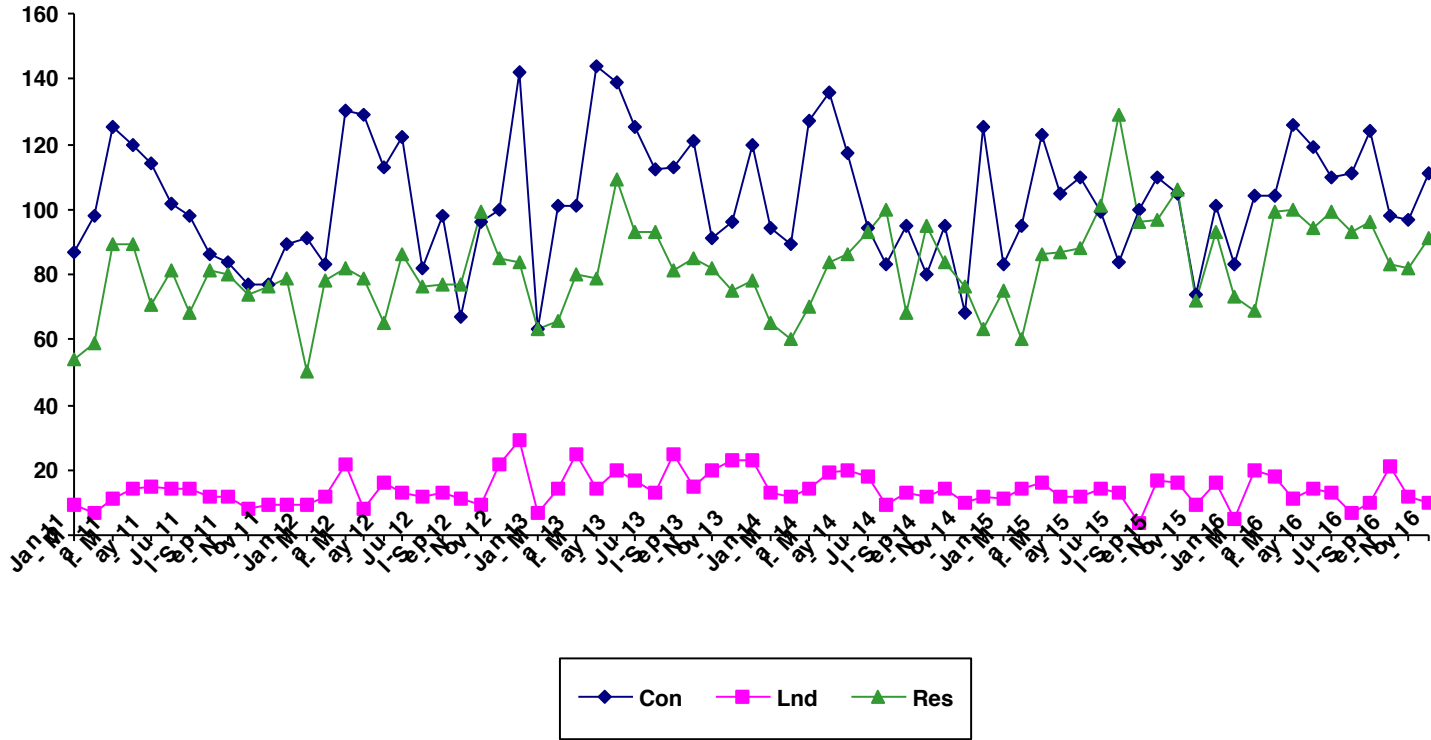
# Land Monthly Sales Volume

For Month Ending 11/30/2016

Area Name	Current Month			Previous Month			Year Ago Month		
	Units	Volume	Median	Units	Volume	Median	Units	Volume	Median
Central	03	\$0	\$0	\$1,075,000	\$330,000		2	\$540,000	\$270,000
Haiku	03	\$0	\$0	\$1,363,500	\$368,500		\$0	\$0	
Kaanapali	10	\$680,000	\$680,000	\$0	\$0		1	\$710,000	\$710,000
Kapalua	30	\$2,695,000	\$795,000	\$0	\$0		\$0	\$0	
Kihei	01	\$0	\$0	\$440,000	\$440,000		\$0	\$0	
Kipahulu	01	\$0	\$0	\$900,000	\$900,000		\$0	\$0	
Kula/Ulupalakua/Kanaio	02	\$0	\$0	\$1,430,000	\$715,000		\$0	\$0	
Lahaina	10	\$435,000	\$435,000	\$0	\$0		3	\$1,827,000	\$527,000
Lanai	00	\$0	\$0	\$0	\$0		1	\$350,000	\$350,000
Makawao/Olinda/Haliimaile	11	\$185,000	\$185,000	\$330,000	\$330,000		\$0	\$0	
Molokai	10	\$189,000	\$189,000	\$0	\$0		\$0	\$0	
Olowalu	01	\$0	\$0	\$699,000	\$699,000		\$0	\$0	
Pukalani	30	\$905,980	\$295,850	\$0	\$0		\$0	\$0	
Wailea/Makena	00	\$0	\$0	\$0	\$0		2	\$9,520,000	\$4,760,000
<b>Maui Summary :</b>	<b>10</b>	<b>\$5,089,980</b>	<b>\$377,065</b>	<b>12</b>	<b>\$6,237,500</b>	<b>\$455,000</b>	<b>9</b>	<b>\$12,947,000</b>	<b>\$520,000</b>

# Sales Unit Volume By Month

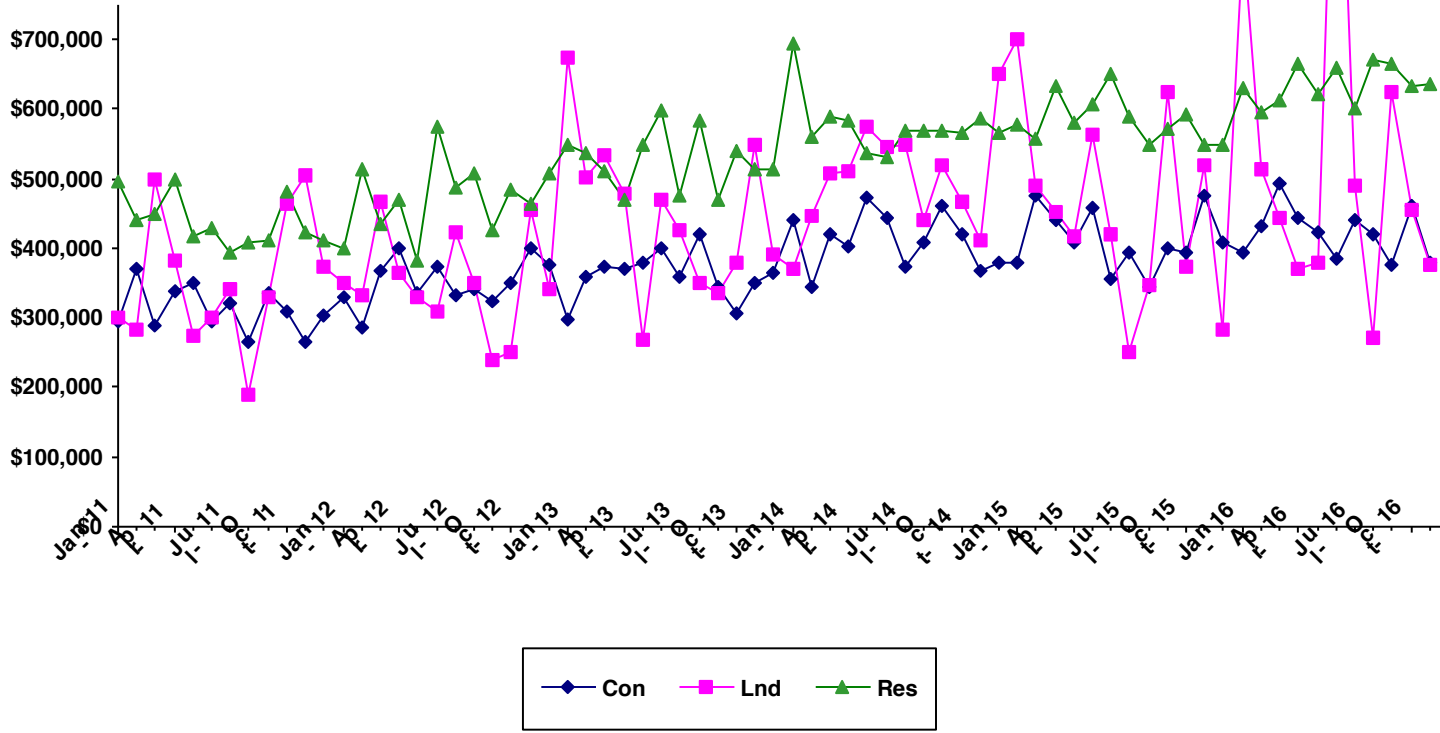
For Month Ending 11/30/2016



Month	2011			2012			2013			2014			2015			2016		
	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land
Jan	54	87	9	50	91	9	63	63	7	65	94	13	75	83	11	73	83	5
Feb	59	98	7	78	83	12	66	101	14	60	89	12	60	95	14	69	104	20
Mar	89	125	11	82	130	22	80	101	25	70	127	14	86	123	16	99	104	18
Apr	89	120	14	79	129	8	79	144	14	84	136	19	87	105	12	100	126	11
May	71	114	15	65	113	16	109	139	20	86	117	20	88	110	12	94	119	14
Jun	81	102	14	86	122	13	93	125	17	93	94	18	101	99	14	99	110	13
Jul	68	98	14	76	82	12	93	112	13	100	83	9	129	84	13	93	111	7
Aug	81	86	12	77	98	13	81	113	25	68	95	13	96	100	4	96	124	10

# Sales Median By Month

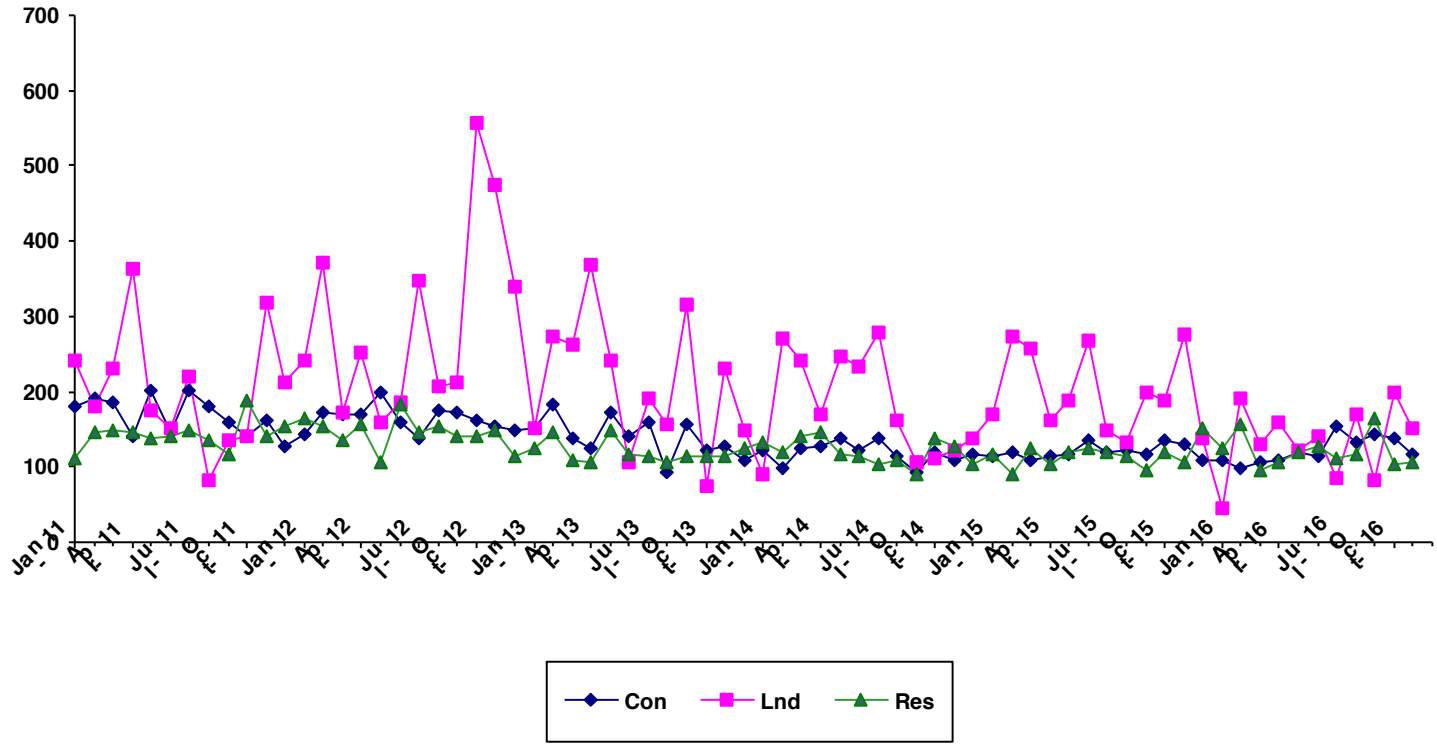
For Month Ending 11/30/2016



Month	2011			2012			2013			2014			2015			2016		
	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land
Jan	495415	295000	300000	399000	330000	350000	550000	297000	675000	695000	441000	370000	577000	378000	700000	630000	395000	850000
Feb	440000	371200	282500	513750	287000	333925	537500	360000	502500	560000	345000	447500	558625	475000	490000	595000	431950	512500
Mar	450000	289000	500000	435000	368043	467500	509500	375000	535000	590500	420000	507500	632625	440000	451000	611500	494000	444500
Apr	500000	338603	382500	469000	399000	365000	470000	370000	479500	583000	403500	510000	581000	410000	417500	665000	444500	372000
May	418000	349500	275000	382000	336000	330000	549000	380000	267500	537500	472000	575000	607098	459500	563750	622500	422000	378500
Jun	429000	294500	302000	575500	372990	310000	599000	400000	469260	530000	444500	545500	650000	355000	420000	659000	384000	120000
Jul	394500	320000	340000	488000	332000	422500	475000	357625	425000	570250	375000	550000	590000	393000	250000	600000	440000	490000
Aug	410000	266000	189500	509000	342450	350000	585000	420000	350000	570000	410000	440000	550000	345500	347500	672063	420000	271500

# Sales Days on Market By Month

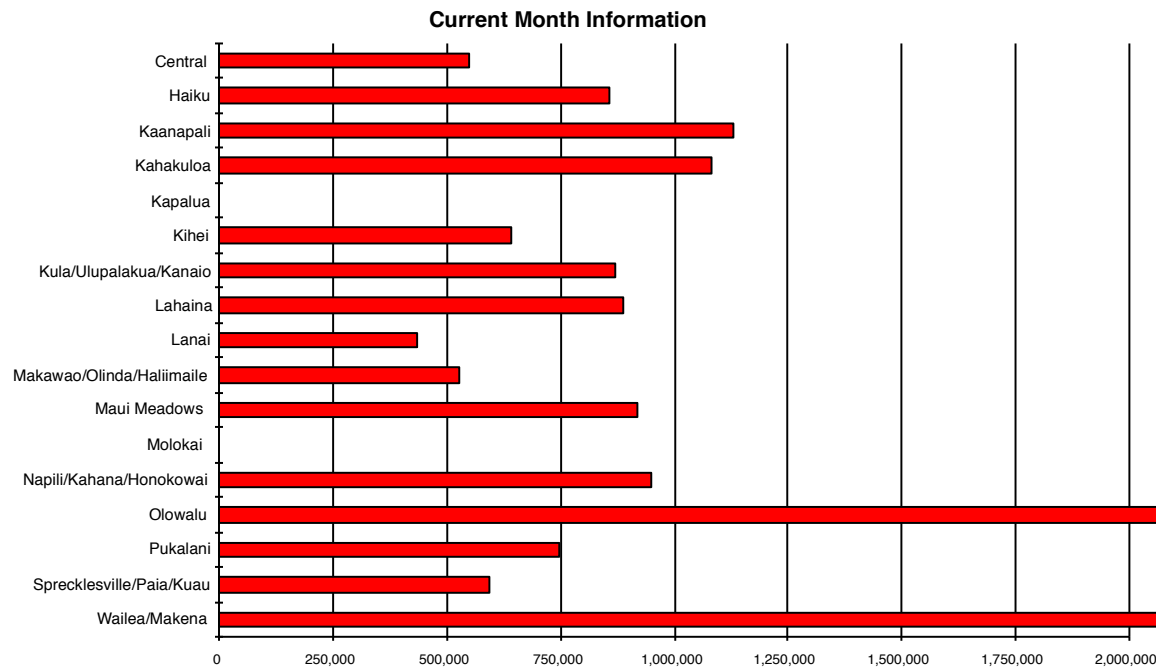
For Month Ending 11/30/2016



	2011			2012			2013			2014			2015			2016		
Month	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land	Single Family	Condo	Land
Jan	112	180	240	165	144	242	125	151	151	132	123	91	118	113	171	125	110	46
Feb	147	192	180	153	172	371	147	183	273	119	99	271	90.5	118	274	156	98	192
Mar	150	185	231	136	171	173	110	137	263	141	124	241	124	108	256	95.5	106	130
Apr	146	142	362	156	170	253	107	125	368	147	127	170	104	113	161	105	110	159
May	138	201	175	106	198	159	149	173	241	117	137	247	119	116	188	121	120	121
Jun	141	145	150	183	158	186	116	142	105	114	122	233	125	136	267	127	114	140
Jul	150	201	219	146	138	347	115	159	192	104	137	279	118	118	149	111	155	85
Aug	136	179	82.5	153	175	208	107	94	156	109	114	163	114	123	132	116	133	171

# Single Family Median Prices by Area

For Month Ending 11/30/2016

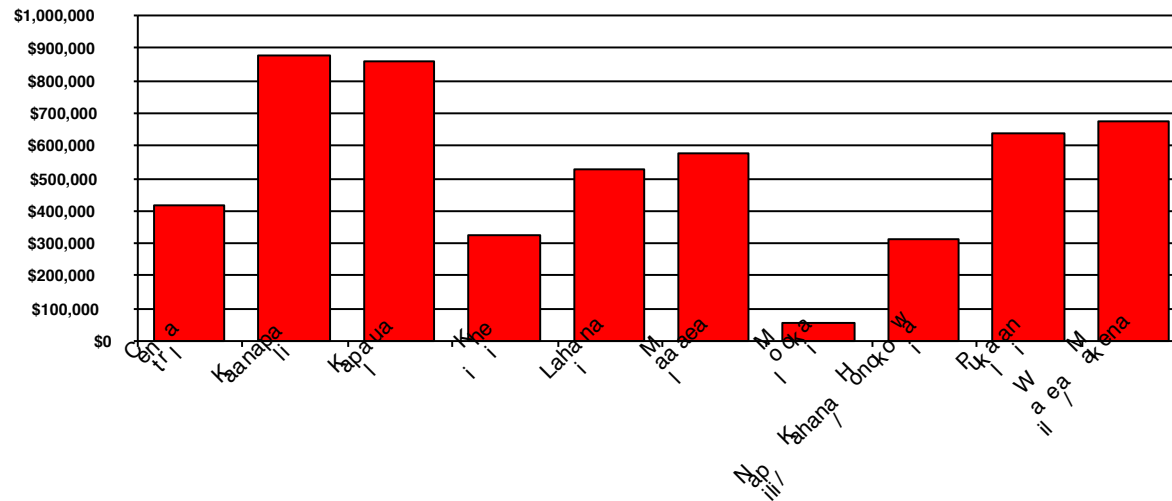


Area	Current Month	Previous Month	Year Ago Month
Central	\$550,750	\$595,000	\$459,500
Haiku	\$855,000	\$677,500	\$579,500
Kaanapali	\$1,127,500	\$1,800,000	\$2,487,500
Kahakuloa	\$1,083,500	\$0	\$0
Kapalua	\$0	\$2,400,000	\$0
Kihei	\$640,000	\$637,000	\$525,000
Kula/Ulupalakua/Kanaio	\$869,250	\$615,000	\$721,875
Lahaina	\$888,000	\$713,500	\$973,450
Lanai	\$435,000	\$432,500	\$1,492,500
Makawao/Olinda/Haliimaile	\$529,500	\$480,000	\$872,500
Maui Meadows	\$920,000	\$1,180,000	\$849,000
Molokai	\$0	\$1,300,000	\$252,000
Napili/Kahana/Honokowai	\$950,000	\$892,500	\$607,500
Olowalu	\$5,100,000	\$0	\$0
Pukalani	\$745,500	\$610,000	\$517,500
Sprecklesville/Paia/Kuau	\$593,250	\$0	\$680,000

# Condominium Median Prices by Area

For Month Ending 11/30/2016

Current Month Information



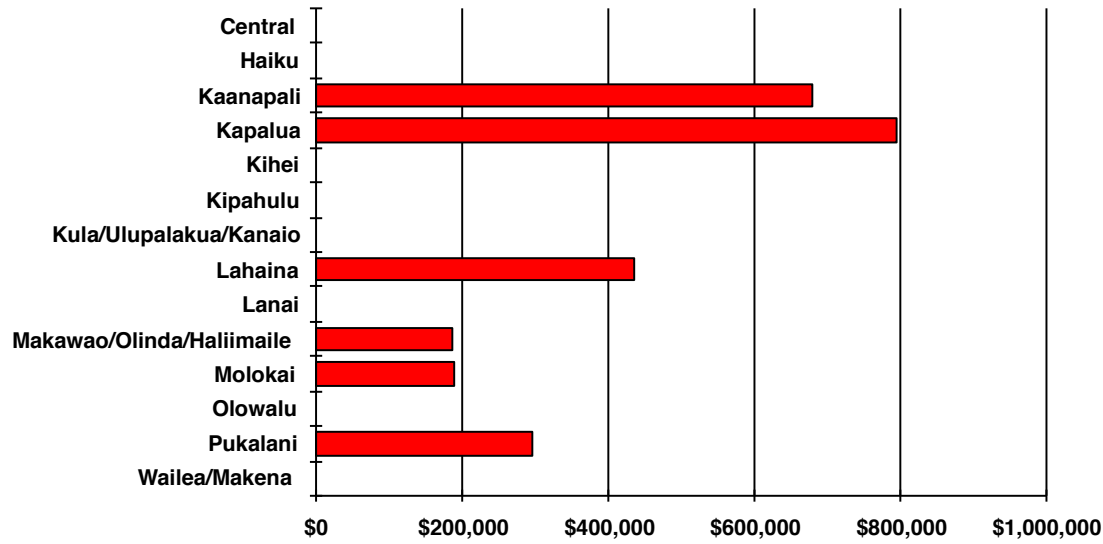
Area	Current Month	Previous Month	Year Ago Month
Central	\$415,000	\$348,000	\$360,000
Kaanapali	\$875,000	\$555,000	\$2,149,500
Kapalua	\$857,500	\$3,325,000	\$828,332
Kihei	\$325,000	\$399,000	\$342,000
Lahaina	\$527,500	\$380,000	\$495,573
Maalaea	\$577,500	\$479,000	\$405,000
Molokai	\$55,000	\$177,500	\$115,000
Napili/Kahana/Honokowai	\$315,000	\$434,500	\$422,500
Pukalani	\$639,500	\$550,000	\$0
Wailea/Makena	\$675,000	\$1,096,000	\$735,000



# Land Median Prices by Area

For Month Ending 11/30/2016

## Current Month Information



Area	Current Month	Previous Month	Year Ago Month
Central	\$0	\$330,000	\$270,000
Haiku	\$0	\$368,500	\$0
Kaanapali	\$680,000	\$0	\$710,000
Kapalua	\$795,000	\$0	\$0
Kihei	\$0	\$440,000	\$0
Kipahulu	\$0	\$900,000	\$0
Kula/Ulupalakua/Kanaio	\$0	\$715,000	\$0
Lahaina	\$435,000	\$0	\$527,000
Lanai	\$0	\$0	\$350,000
Makawao/Olinda/Haliimaile	\$185,000	\$330,000	\$0
Molokai	\$189,000	\$0	\$0
Olowalu	\$0	\$699,000	\$0
Pukalani	\$295,850	\$0	\$0
Wailea/Makena	\$0	\$0	\$4,760,000

# Single Family Year To Date Sales Information

Comparing 1/1/2016 thru 11/30/2016 with 1/1/2015 thru 11/30/2015

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	Changes %	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
<b>Central</b>	316	361	-45	-12%	\$582,998	\$523,759	11%	\$559,000	\$507,381	10%	\$184,227,401	\$189,076,836	-3%
<b>Haiku</b>	60	80	-20	-25%	\$916,754	\$957,089	-4%	\$841,500	\$703,500	20%	\$55,005,249	\$76,567,084	-28%
<b>Hana</b>	8	8	0	0%	\$966,625	\$901,613	7%	\$542,500	\$594,000	-9%	\$7,733,000	\$7,212,900	7%
<b>Kaanapali</b>	20	22	-2	-9%	\$1,862,529	\$2,043,636	-9%	\$1,650,000	\$1,785,000	-8%	\$37,250,577	\$44,959,999	-17%
<b>Kahakuloa</b>	2	1	1	100%	\$941,750	\$656,000	44%	\$941,750	\$656,000	44%	\$1,883,500	\$656,000	187%
<b>Kapalua</b>	12	10	2	20%	\$3,857,500	\$3,005,000	28%	\$2,612,500	\$2,848,000	-8%	\$46,290,000	\$30,050,000	54%
<b>Kaupo</b>	1	0	1	N/A	\$1,300,000	\$0	N/A	\$1,300,000	\$0	N/A	\$1,300,000	\$0	N/A
<b>Kihei</b>	147	133	14	11%	\$860,758	\$885,556	-3%	\$626,000	\$600,000	4%	\$126,531,468	\$117,778,972	7%
<b>Kipahulu</b>	0	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
<b>Kula/Ulupalakua/Kanaio</b>	77	88	-11	-13%	\$1,039,599	\$907,249	15%	\$720,000	\$727,500	-1%	\$80,049,100	\$79,837,894	0%
<b>Lahaina</b>	64	45	19	42%	\$1,351,379	\$1,039,261	30%	\$766,500	\$685,000	12%	\$86,488,274	\$46,766,730	85%
<b>Lanai</b>	18	13	5	38%	\$452,917	\$573,385	-21%	\$435,000	\$385,000	13%	\$8,152,500	\$7,454,000	9%
<b>Makawao/Olinda/Haliimaile</b>	69	54	15	28%	\$655,144	\$669,386	-2%	\$559,000	\$529,500	6%	\$45,204,950	\$36,146,847	25%
<b>Maui Meadows</b>	24	21	3	14%	\$1,214,856	\$1,187,471	2%	\$1,240,000	\$1,025,000	21%	\$29,156,550	\$24,936,888	17%
<b>Molokai</b>	16	20	-4	-20%	\$504,562	\$465,232	8%	\$405,000	\$249,000	63%	\$8,072,999	\$9,304,630	-13%
<b>Nahiku</b>	1	2	-1	-50%	\$575,000	\$316,250	82%	\$575,000	\$316,250	82%	\$575,000	\$632,500	-9%
<b>Napili/Kahana/Honokowai</b>	36	28	8	29%	\$1,159,653	\$882,349	31%	\$892,500	\$887,500	1%	\$41,747,515	\$24,705,775	69%
<b>Olowalu</b>	3	3	0	0%	\$2,683,333	\$1,168,333	130%	\$1,700,000	\$1,475,000	15%	\$8,050,000	\$3,505,000	130%
<b>Pukalani</b>	59	60	-1	-2%	\$648,446	\$679,540	-5%	\$615,000	\$620,000	-1%	\$38,258,309	\$40,772,400	-6%
<b>Sprecklesville/Paia/Kuau</b>	25	22	3	14%	\$1,937,400	\$913,727	112%	\$748,000	\$626,750	19%	\$48,435,000	\$20,102,000	141%
<b>Wailea/Makena</b>	21	26	-5	-19%	\$3,822,238	\$4,042,308	-5%	\$3,112,500	\$2,050,000	52%	\$80,267,000	\$105,100,000	-24%
<b>Maui Summary:</b>	979	997	-18	-2%	\$954,728	\$868,171	10%	\$635,000	\$582,600	9%	\$934,678,392	\$865,566,455	8%

## Condominium Year To Date Sales Information

Comparing 1/1/2016 thru 11/30/2016 with 1/1/2015 thru 11/30/2015

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Units	Changes %	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
<b>Central</b>	138	121	17	14%	\$361,175	\$322,621	12%	\$335,500	\$315,000	7%	\$49,842,086	\$39,037,150	28%
<b>Kaanapali</b>	110	95	15	16%	\$1,229,505	\$1,300,004	-5%	\$972,500	\$1,100,000	-12%	\$135,245,509	\$123,500,375	10%
<b>Kapalua</b>	31	37	-6	-16%	\$2,053,045	\$1,918,285	7%	\$965,000	\$1,008,888	-4%	\$63,644,384	\$70,976,548	-10%
<b>Kihei</b>	415	395	20	5%	\$421,730	\$405,873	4%	\$335,000	\$335,000	0%	\$175,018,001	\$160,319,889	9%
<b>Lahaina</b>	69	97	-28	-29%	\$475,731	\$435,513	9%	\$480,000	\$445,000	8%	\$32,825,455	\$42,244,785	-22%
<b>Lanai</b>	4	3	1	33%	\$1,042,500	\$1,308,000	-20%	\$770,000	\$1,800,000	-57%	\$4,170,000	\$3,924,000	6%
<b>Maalaea</b>	51	38	13	34%	\$419,476	\$368,877	14%	\$399,000	\$345,000	16%	\$21,393,264	\$14,017,325	53%
<b>Molokai</b>	15	16	-1	-6%	\$177,200	\$101,469	75%	\$170,000	\$94,000	81%	\$2,658,000	\$1,623,500	64%
<b>Napili/Kahana/Honokowai</b>	244	180	64	36%	\$437,202	\$451,405	-3%	\$407,500	\$399,500	2%	\$106,677,224	\$81,252,933	31%
<b>Pukalani</b>	10	2	8	400%	\$513,164	\$579,500	-11%	\$507,500	\$579,500	-12%	\$5,131,638	\$1,159,000	343%
<b>Sprecklesville/Paia/Kuau</b>	4	2	2	100%	\$905,750	\$1,014,250	-11%	\$321,500	\$1,014,250	-68%	\$3,623,000	\$2,028,500	79%
<b>Wailea/Makena</b>	96	102	-6	-6%	\$1,401,619	\$1,513,286	-7%	\$1,043,500	\$1,013,440	3%	\$134,555,400	\$154,355,129	-13%
<b>Maui Summary:</b>	1187	1088	99	9%	\$619,026	\$638,271	-3%	\$415,000	\$410,000	1%	\$734,783,961	\$694,439,134	6%

## Fee Simple Condominium Year To Date Sales Information

Comparing 1/1/2016 thru 11/30/2016 with 1/1/2015 thru 11/30/2015

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Units	Changes %	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
<b>Central</b>	138	121	17	14%	\$361,175	\$322,621	12%	\$335,500	\$315,000	7%	\$49,842,086	\$39,037,150	28%
<b>Kaanapali</b>	98	90	8	9%	\$1,333,393	\$1,358,338	-2%	\$1,050,000	\$1,180,000	-11%	\$130,672,509	\$122,250,375	7%
<b>Kapalua</b>	31	37	-6	-16%	\$2,053,045	\$1,918,285	7%	\$965,000	\$1,008,888	-4%	\$63,644,384	\$70,976,548	-10%
<b>Kihei</b>	413	390	23	6%	\$421,484	\$406,428	4%	\$335,000	\$335,000	0%	\$174,073,001	\$158,506,889	10%
<b>Lahaina</b>	65	94	-29	-31%	\$497,390	\$445,115	12%	\$486,145	\$450,448	8%	\$32,330,355	\$41,840,785	-23%
<b>Lanai</b>	4	3	1	33%	\$1,042,500	\$1,308,000	-20%	\$770,000	\$1,800,000	-57%	\$4,170,000	\$3,924,000	6%
<b>Maalaea</b>	37	27	10	37%	\$487,561	\$410,860	19%	\$445,000	\$376,500	18%	\$18,039,764	\$11,093,225	63%
<b>Molokai</b>	14	16	-2	-13%	\$185,929	\$101,469	83%	\$184,500	\$94,000	96%	\$2,603,000	\$1,623,500	60%
<b>Napili/Kahana/Honokowai</b>	202	147	55	37%	\$466,683	\$494,419	-6%	\$421,000	\$420,000	0%	\$94,270,000	\$72,679,533	30%
<b>Pukalani</b>	10	2	8	400%	\$513,164	\$579,500	-11%	\$507,500	\$579,500	-12%	\$5,131,638	\$1,159,000	343%
<b>Sprecklesville/Paia/Kuau</b>	4	2	2	100%	\$905,750	\$1,014,250	-11%	\$321,500	\$1,014,250	-68%	\$3,623,000	\$2,028,500	79%
<b>Wailea/Makena</b>	96	102	-6	-6%	\$1,401,619	\$1,513,286	-7%	\$1,043,500	\$1,013,440	3%	\$134,555,400	\$154,355,129	-13%
<b>Maui Summary:</b>	1112	1031	81	8%	\$641,147	\$659,044	-3%	\$430,000	\$425,000	1%	\$712,955,137	\$679,474,634	5%

# Leasehold Condominium Year To Date Sales Information

Comparing 1/1/2016 thru 11/30/2016 with 1/1/2015 thru 11/30/2015

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Units	Changes %	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
<b>Kaanapali</b>	12	5	7	140%	\$381,083	\$250,000	52%	\$270,000	\$250,000	8%	\$4,573,000	\$1,250,000	266%
<b>Kihei</b>	2	5	-3	-60%	\$472,500	\$362,600	30%	\$472,500	\$360,000	31%	\$945,000	\$1,813,000	-48%
<b>Lahaina</b>	4	3	1	33%	\$123,775	\$134,667	-8%	\$125,050	\$136,000	-8%	\$495,100	\$404,000	23%
<b>Maalaea</b>	14	11	3	27%	\$239,536	\$265,827	-10%	\$241,250	\$255,000	-5%	\$3,353,500	\$2,924,100	15%
<b>Molokai</b>	1	0	1	N/A	\$55,000	\$0	N/A	\$55,000	\$0	N/A	\$55,000	\$0	N/A
<b>Napili/Kahana/Honokowai</b>	42	33	9	27%	\$295,410	\$259,800	14%	\$115,000	\$218,000	-47%	\$12,407,224	\$8,573,400	45%
<b>Maui Summary:</b>	75	57	18	32%	\$291,051	\$262,535	11%	\$205,000	\$242,500	-15%	\$21,828,824	\$14,964,500	46%

# Land Year To Date Sales Information

Comparing 1/1/2016 thru 11/30/2016 with 1/1/2015 thru 11/30/2015

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Units	Changes %	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
Central	15	19	-4	-21%	\$306,433	\$414,671	-26%	\$300,000	\$270,000	11%	\$4,596,500	\$7,878,741	-42%
Haiku	21	20	1	5%	\$865,024	\$578,265	50%	\$535,000	\$440,000	22%	\$18,165,500	\$11,565,300	57%
Hana	2	3	-1	-33%	\$217,500	\$296,667	-27%	\$217,500	\$310,000	-30%	\$435,000	\$890,000	-51%
Honokohau	0	1	-1	-100%	\$0	\$300,000	-100%	\$0	\$300,000	-100%	\$0	\$300,000	-100%
Kaanapali	16	14	2	14%	\$678,227	\$669,911	1%	\$717,625	\$642,500	12%	\$10,851,625	\$9,378,750	16%
Kahakuloa	5	1	4	400%	\$321,400	\$377,000	-15%	\$345,000	\$377,000	-8%	\$1,607,000	\$377,000	326%
Kapalua	7	2	5	250%	\$1,081,429	\$2,950,000	-63%	\$925,000	\$2,950,000	-69%	\$7,570,000	\$5,900,000	28%
Kaupo	0	1	-1	-100%	\$0	\$468,000	-100%	\$0	\$468,000	-100%	\$0	\$468,000	-100%
Kihei	12	13	-1	-8%	\$675,167	\$552,423	22%	\$454,750	\$490,000	-7%	\$8,102,000	\$7,181,500	13%
Kipahulu	2	0	2	N/A	\$592,500	\$0	N/A	\$592,500	\$0	N/A	\$1,185,000	\$0	N/A
Kula/Ulupalakua/Kanaio	12	17	-5	-29%	\$623,667	\$504,191	24%	\$554,500	\$490,000	13%	\$7,484,000	\$8,571,250	-13%
Lahaina	17	10	7	70%	\$1,124,327	\$617,200	82%	\$999,999	\$508,500	97%	\$19,113,560	\$6,172,000	210%
Lanai	0	3	-3	-100%	\$0	\$563,333	-100%	\$0	\$350,000	-100%	\$0	\$1,690,000	-100%
Makawao/Olinda/Haliimaile	7	5	2	40%	\$338,016	\$714,000	-53%	\$185,000	\$285,000	-35%	\$2,366,111	\$3,570,000	-34%
Maui Meadows	1	1	0	0%	\$625,000	\$625,000	0%	\$625,000	\$625,000	0%	\$625,000	\$625,000	0%
Molokai	10	10	0	0%	\$166,130	\$80,550	106%	\$162,500	\$45,500	257%	\$1,661,300	\$805,500	106%
Nahiku	1	0	1	N/A	\$265,000	\$0	N/A	\$265,000	\$0	N/A	\$265,000	\$0	N/A
Napili/Kahana/Honokowai	1	1	0	0%	\$415,000	\$975,000	-57%	\$415,000	\$975,000	-57%	\$415,000	\$975,000	-57%
Olowalu	3	2	1	50%	\$731,333	\$875,000	-16%	\$699,000	\$875,000	-20%	\$2,194,000	\$1,750,000	25%
Pukalani	6	3	3	100%	\$325,502	\$818,333	-60%	\$307,490	\$550,000	-44%	\$1,953,010	\$2,455,000	-20%
Sprecklesville/Paia/Kuau	1	0	1	N/A	\$2,950,000	\$0	N/A	\$2,950,000	\$0	N/A	\$2,950,000	\$0	N/A
Wailea/Makena	2	12	-10	-83%	\$1,012,500	\$4,942,083	-80%	\$1,012,500	\$4,630,000	-78%	\$2,025,000	\$59,305,000	-97%
<b>Maui Summary:</b>	141	138	3	2%	\$663,579	\$941,000	-29%	\$469,500	\$487,500	-4%	\$93,564,606	\$129,858,041	-28%