

Monthly Indicators



September 2017

Every market is unique, yet the national sentiment has given rise to the notion that housing markets are stalling. Although desirous buyers are out on an increasing number of showings, there remains a limited number of desirable listings. And although mortgage rates have remained enticingly low, home prices have reached unaffordable levels for many new entrants into the housing pool at exactly the same time that established owners are proving to be less interested in moving.

New Listings increased 8.7 percent for Single Family homes and 13.9 percent for Condominium homes. Pending Sales increased 4.9 percent for Single Family homes and 22.0 percent for Condominium homes. Inventory decreased 7.7 percent for Single Family homes and 19.4 percent for Condominium homes.

Median Sales Price decreased 2.3 percent to \$650,000 for Single Family homes but increased 14.4 percent to \$433,750 for Condominium homes. Days on Market decreased 20.9 percent for Single Family homes and 5.7 percent for Condominium homes. Months Supply of Inventory decreased 17.5 percent for Single Family homes and 29.2 percent for Condominium homes.

Last year at this time, the national storyline was about how high demand was propping up sales and prices despite low inventory and months of supply. That has actually continued to be a familiar refrain for many months in 2017 and now for the past couple of years. But with the likes of Hurricanes Harvey and Irma, different employment outlooks, disparate incomes, varying new construction expectations and potential housing policy shifts, regional differences are becoming more prevalent and pronounced.

Quick Facts

+ 9.9%	+ 0.9%	- 12.9%
Year-Over-Year Change in Closed Sales All Properties	Year-Over-Year Change in Median Sales Price All Properties	Year-Over-Year Change in Homes for Sale All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	9-2016	9-2017	% Change	YTD 2016	YTD 2017	% Change
New Listings		103	112	+ 8.7%	1,150	1,268	+ 10.3%
Pending Sales		81	85	+ 4.9%	816	929	+ 13.8%
Closed Sales		83	81	- 2.4%	805	826	+ 2.6%
Days on Market Until Sale		182	144	- 20.9%	160	144	- 10.0%
Median Sales Price		\$665,000	\$650,000	- 2.3%	\$635,000	\$700,000	+ 10.2%
Average Sales Price		\$993,583	\$981,276	- 1.2%	\$952,291	\$1,030,054	+ 8.2%
Percent of List Price Received		95.6%	96.4%	+ 0.8%	96.4%	96.6%	+ 0.2%
Housing Affordability Index		61	60	- 1.6%	63	56	- 11.1%
Inventory of Homes for Sale		546	504	- 7.7%	—	—	—
Months Supply of Inventory		6.3	5.2	- 17.5%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condo properties only.



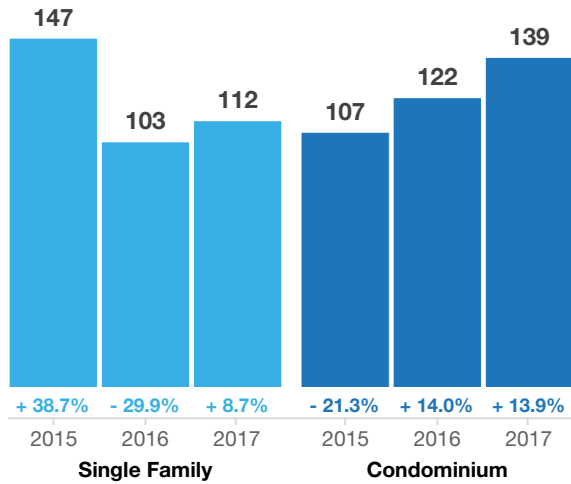
Key Metrics	Historical Sparkbars	9-2016	9-2017	% Change	YTD 2016	YTD 2017	% Change
New Listings		122	139	+ 13.9%	1,502	1,447	- 3.7%
Pending Sales		100	122	+ 22.0%	996	1,147	+ 15.2%
Closed Sales		99	124	+ 25.3%	980	1,048	+ 6.9%
Days on Market Until Sale		175	165	- 5.7%	161	152	- 5.6%
Median Sales Price		\$379,000	\$433,750	+ 14.4%	\$417,250	\$449,500	+ 7.7%
Average Sales Price		\$641,088	\$645,948	+ 0.8%	\$633,358	\$678,010	+ 7.1%
Percent of List Price Received		95.5%	96.5%	+ 1.0%	96.2%	96.6%	+ 0.4%
Housing Affordability Index		106	90	- 15.1%	96	87	- 9.4%
Inventory of Homes for Sale		779	628	- 19.4%	—	—	—
Months Supply of Inventory		7.2	5.1	- 29.2%	—	—	—

New Listings

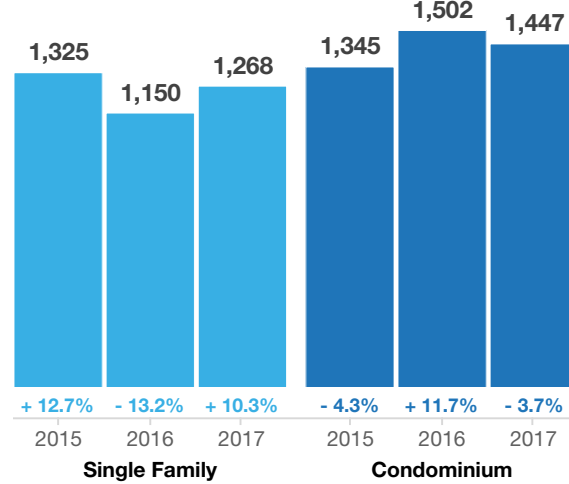
A count of the properties that have been newly listed on the market in a given month.



September

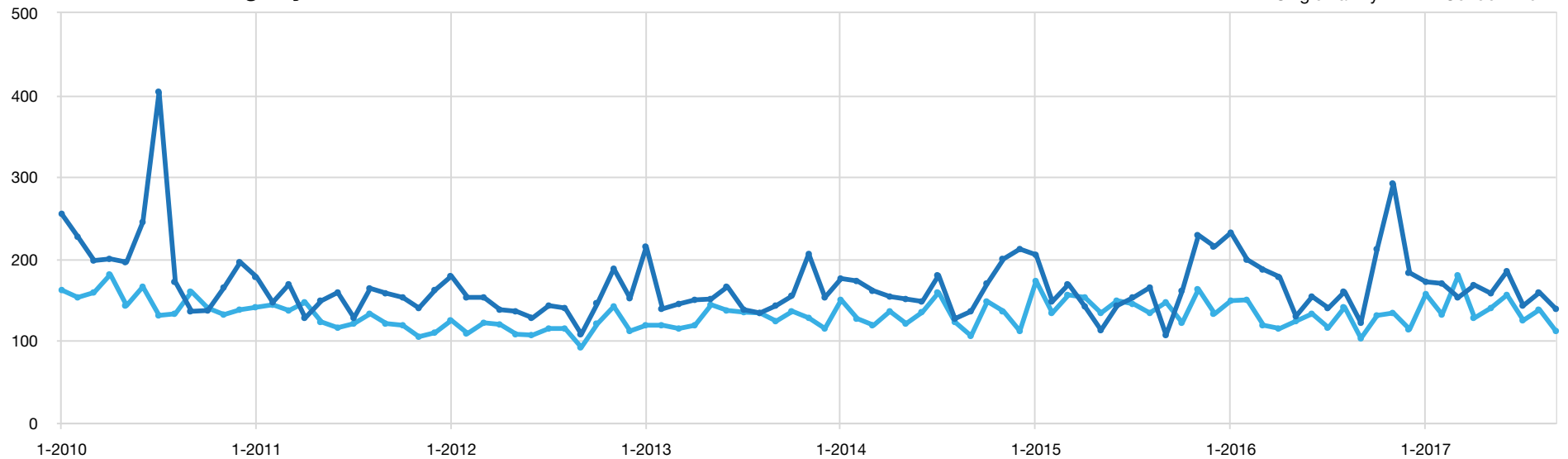


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2016	131	+ 7.4%	212	+ 31.7%
Nov-2016	134	- 17.8%	292	+ 27.5%
Dec-2016	114	- 14.3%	183	- 14.9%
Jan-2017	157	+ 5.4%	172	- 25.9%
Feb-2017	132	- 12.0%	170	- 14.6%
Mar-2017	180	+ 51.3%	153	- 18.2%
Apr-2017	128	+ 11.3%	168	- 5.6%
May-2017	140	+ 12.9%	158	+ 21.5%
Jun-2017	156	+ 17.3%	185	+ 20.1%
Jul-2017	125	+ 7.8%	143	+ 2.1%
Aug-2017	138	- 2.1%	159	- 0.6%
Sep-2017	112	+ 8.7%	139	+ 13.9%
12-Month Avg	137	+ 4.6%	178	+ 1.1%

Historical New Listings by Month

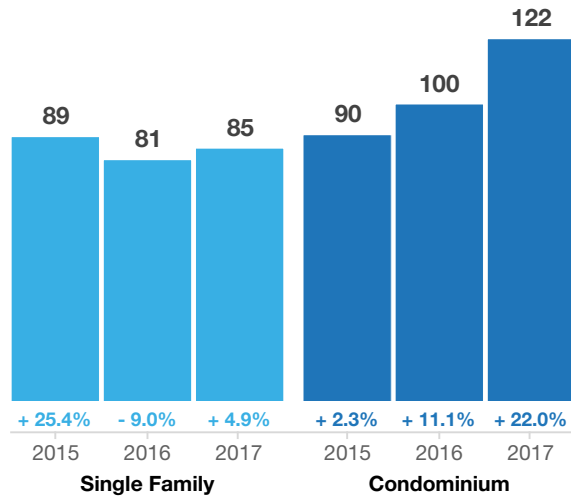


Pending Sales

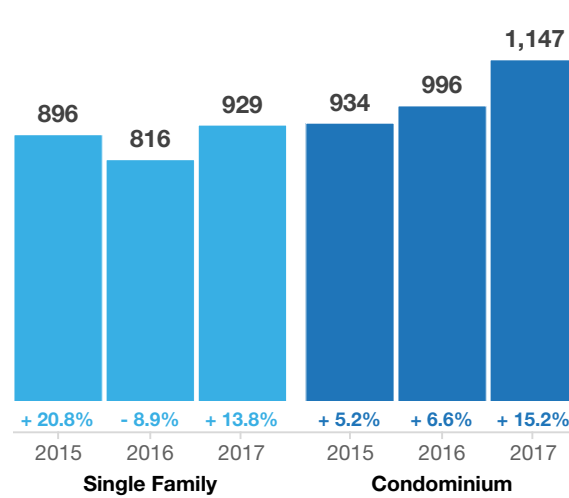
A count of the properties on which offers have been accepted in a given month.



September

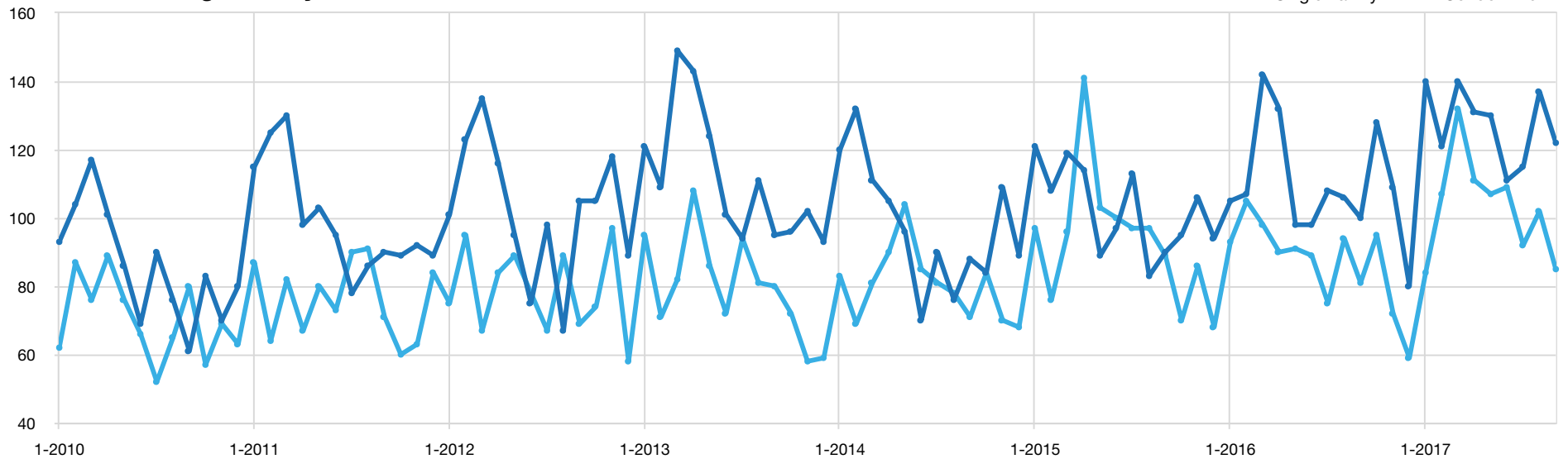


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2016	95	+ 35.7%	128	+ 34.7%
Nov-2016	72	- 16.3%	109	+ 2.8%
Dec-2016	59	- 13.2%	80	- 14.9%
Jan-2017	84	- 9.7%	140	+ 33.3%
Feb-2017	107	+ 1.9%	121	+ 13.1%
Mar-2017	132	+ 34.7%	140	- 1.4%
Apr-2017	111	+ 23.3%	131	- 0.8%
May-2017	107	+ 17.6%	130	+ 32.7%
Jun-2017	109	+ 22.5%	111	+ 13.3%
Jul-2017	92	+ 22.7%	115	+ 6.5%
Aug-2017	102	+ 8.5%	137	+ 29.2%
Sep-2017	85	+ 4.9%	122	+ 22.0%
12-Month Avg	96	+ 10.3%	122	+ 13.0%

Historical Pending Sales by Month

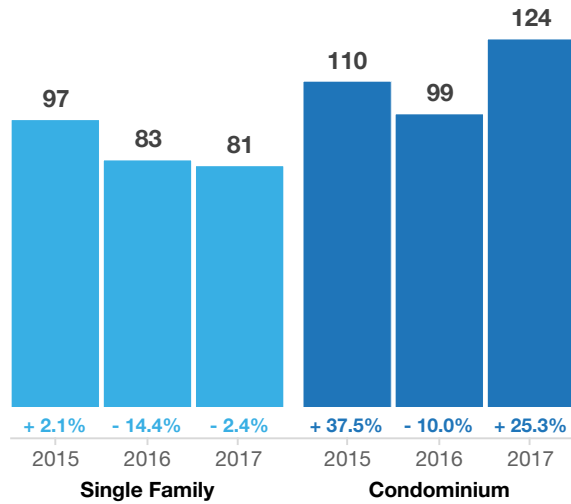


Closed Sales

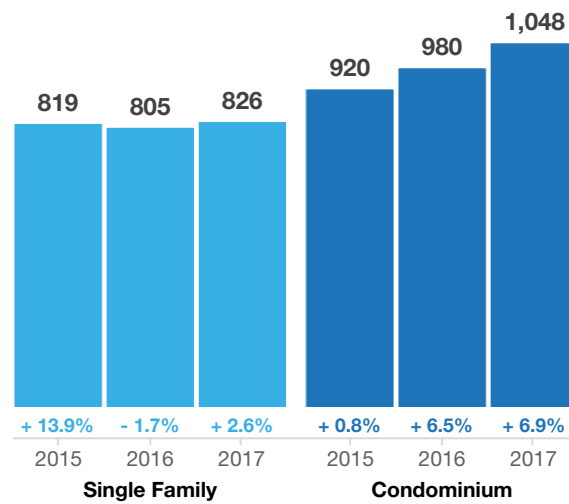
A count of the actual sales that closed in a given month.



September

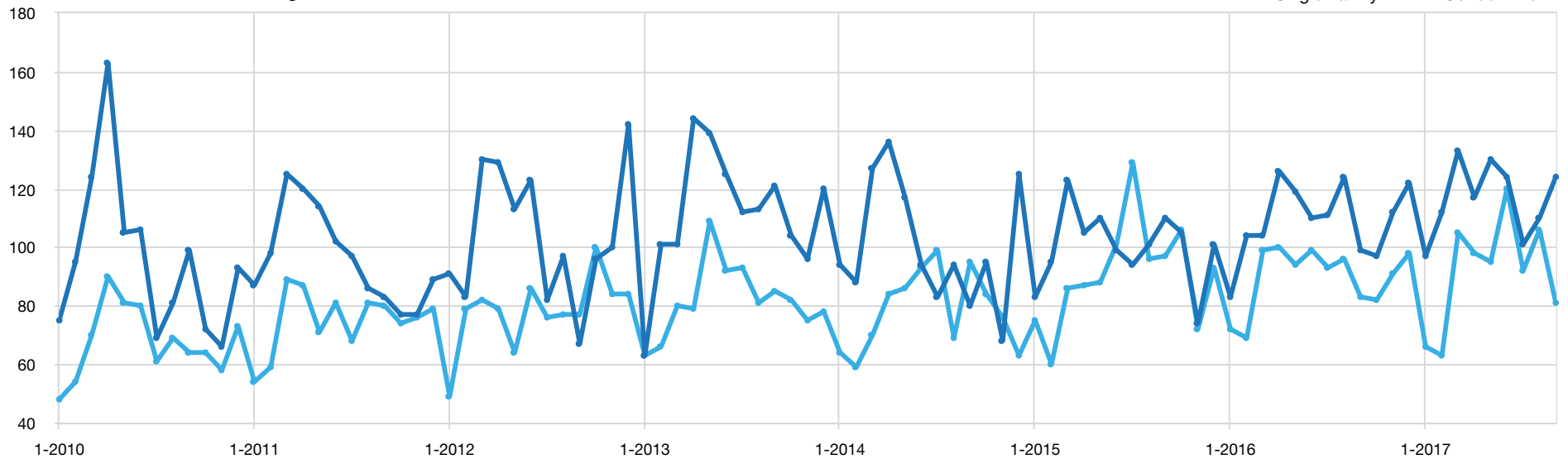


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2016	82	-22.6%	97	-7.6%
Nov-2016	91	+26.4%	112	+51.4%
Dec-2016	98	+5.4%	122	+20.8%
Jan-2017	66	-8.3%	97	+16.9%
Feb-2017	63	-8.7%	112	+7.7%
Mar-2017	105	+6.1%	133	+27.9%
Apr-2017	98	-2.0%	117	-7.1%
May-2017	95	+1.1%	130	+9.2%
Jun-2017	120	+21.2%	124	+12.7%
Jul-2017	92	-1.1%	101	-9.0%
Aug-2017	106	+10.4%	110	-11.3%
Sep-2017	81	-2.4%	124	+25.3%
12-Month Avg	91	+1.1%	115	+9.5%

Historical Closed Sales by Month

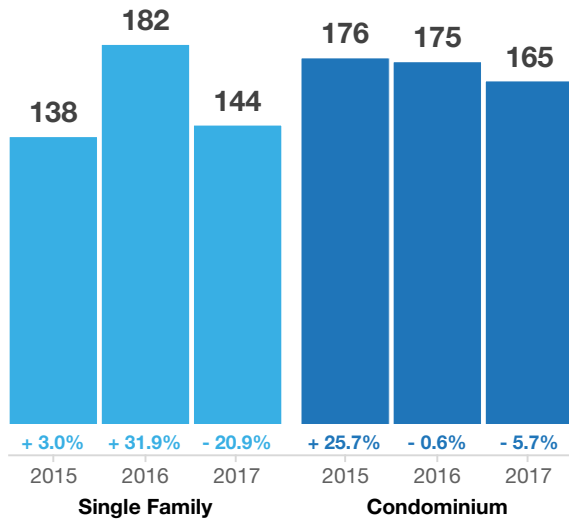


Days on Market Until Sale

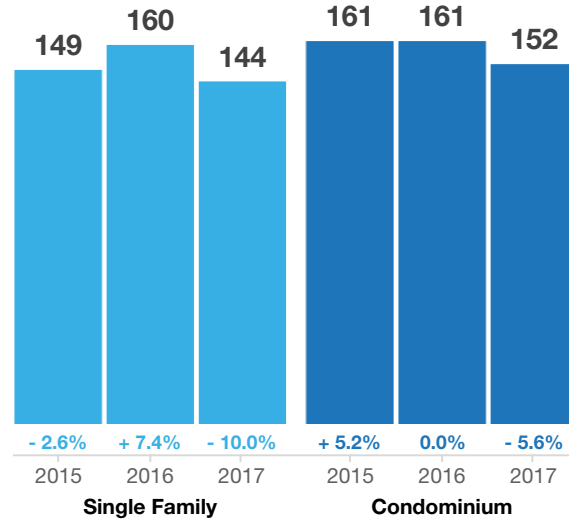
Average number of days between when a property is listed and when it closed in a given month.



September



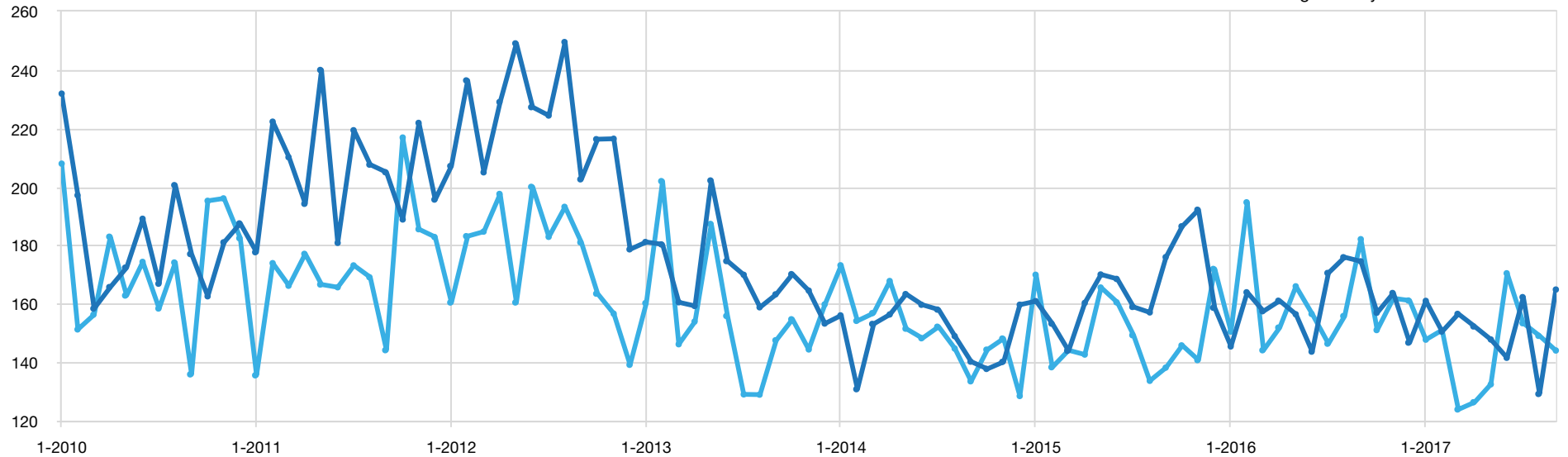
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2016	151	+ 3.4%	157	- 16.0%
Nov-2016	162	+ 14.9%	164	- 14.6%
Dec-2016	161	- 6.4%	147	- 7.5%
Jan-2017	148	- 1.3%	161	+ 11.0%
Feb-2017	151	- 22.6%	151	- 7.9%
Mar-2017	124	- 13.9%	157	0.0%
Apr-2017	126	- 17.1%	152	- 5.6%
May-2017	132	- 20.5%	148	- 5.1%
Jun-2017	170	+ 8.3%	142	- 1.4%
Jul-2017	153	+ 4.8%	162	- 5.3%
Aug-2017	149	- 4.5%	129	- 26.7%
Sep-2017	144	- 20.9%	165	- 5.7%
12-Month Avg*	148	- 6.5%	153	- 7.6%

* Days on Market for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

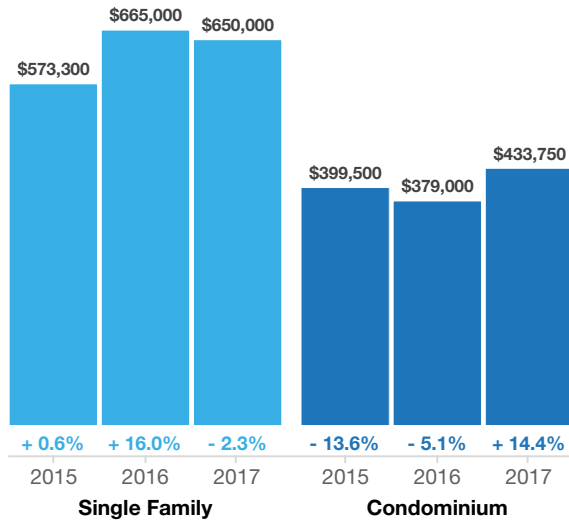


Median Sales Price

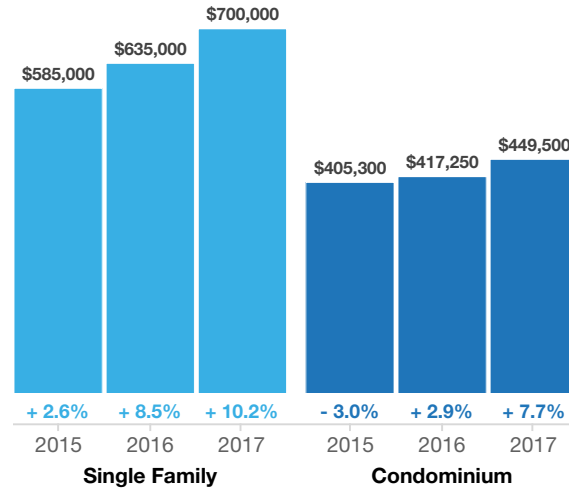
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



September



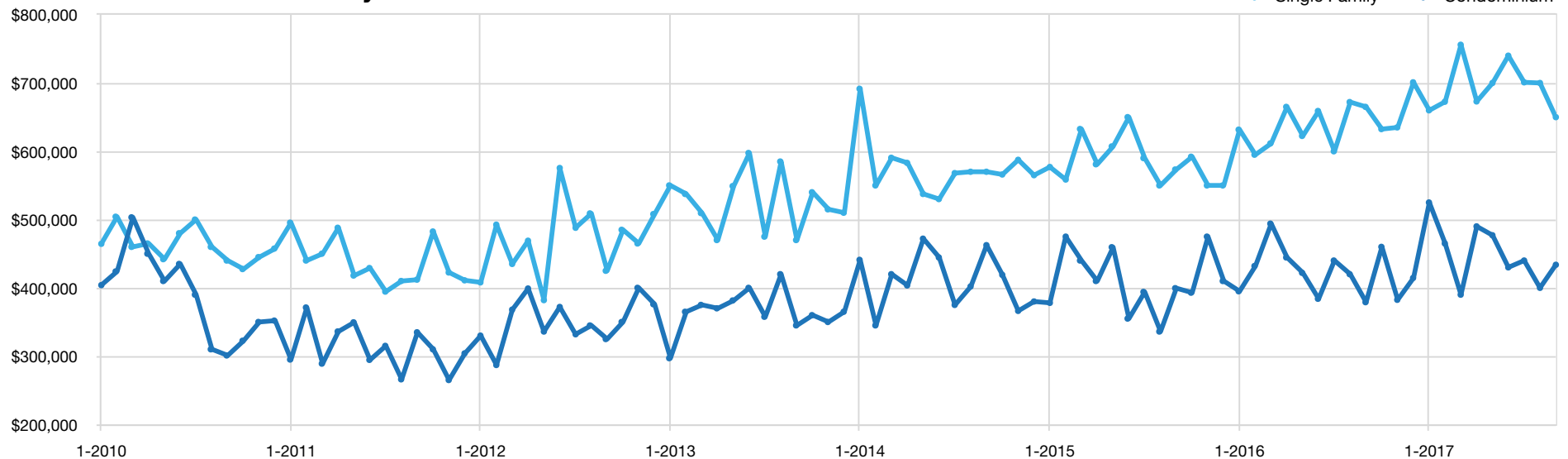
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2016	\$632,500	+ 6.8%	\$460,000	+ 17.1%
Nov-2016	\$635,000	+ 15.5%	\$382,500	- 19.5%
Dec-2016	\$701,000	+ 27.5%	\$414,500	+ 1.1%
Jan-2017	\$660,000	+ 4.5%	\$525,000	+ 32.9%
Feb-2017	\$672,575	+ 13.0%	\$465,000	+ 7.7%
Mar-2017	\$756,000	+ 23.6%	\$390,000	- 21.1%
Apr-2017	\$673,000	+ 1.2%	\$490,000	+ 10.2%
May-2017	\$700,000	+ 12.4%	\$477,000	+ 13.0%
Jun-2017	\$740,000	+ 12.3%	\$430,000	+ 12.0%
Jul-2017	\$701,000	+ 16.8%	\$440,000	0.0%
Aug-2017	\$700,000	+ 4.2%	\$400,000	- 4.8%
Sep-2017	\$650,000	- 2.3%	\$433,750	+ 14.4%
12-Month Avg*	\$690,000	+ 11.3%	\$439,000	+ 5.2%

* Median Sales Price for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

Historical Median Sales Price by Month

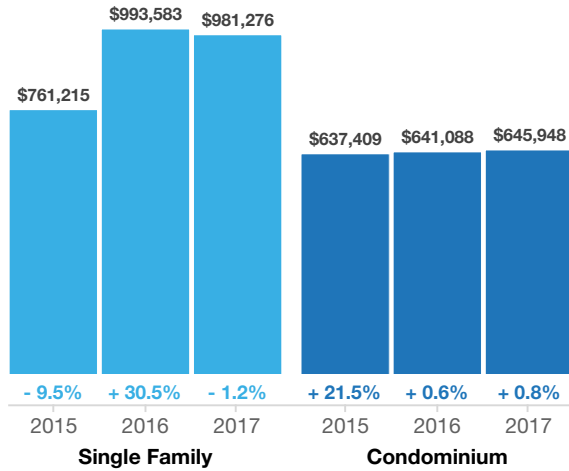


Average Sales Price

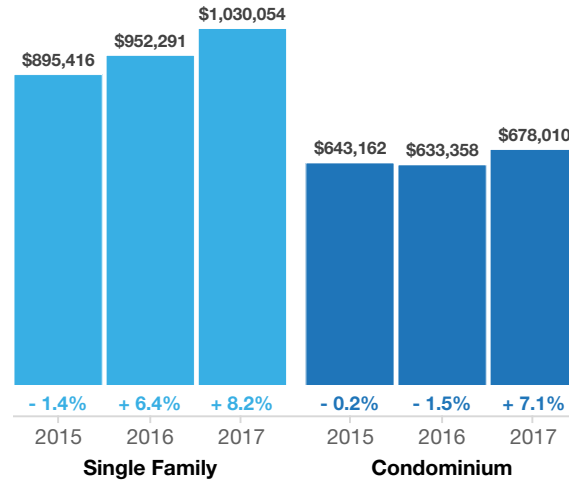
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



September



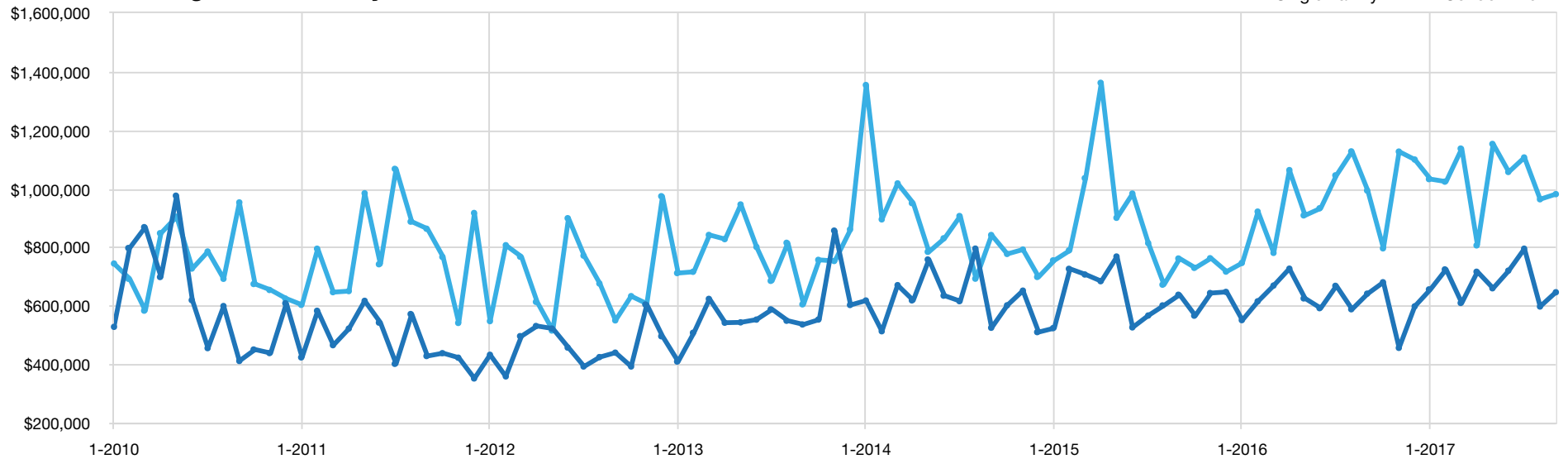
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2016	\$796,059	+ 9.2%	\$680,081	+ 20.2%
Nov-2016	\$1,126,619	+ 47.8%	\$455,940	- 29.1%
Dec-2016	\$1,099,465	+ 53.4%	\$597,765	- 7.6%
Jan-2017	\$1,032,591	+ 38.4%	\$655,654	+ 19.0%
Feb-2017	\$1,023,982	+ 11.1%	\$723,978	+ 17.7%
Mar-2017	\$1,136,899	+ 45.7%	\$609,385	- 8.9%
Apr-2017	\$806,109	- 24.2%	\$715,983	- 1.4%
May-2017	\$1,152,746	+ 26.9%	\$659,559	+ 5.5%
Jun-2017	\$1,057,009	+ 13.3%	\$719,692	+ 21.7%
Jul-2017	\$1,106,498	+ 5.8%	\$794,823	+ 19.0%
Aug-2017	\$963,743	- 14.5%	\$597,209	+ 1.6%
Sep-2017	\$981,276	- 1.2%	\$645,948	+ 0.8%
12-Month Avg*	\$1,026,708	+ 14.4%	\$653,020	+ 3.7%

* Avg. Sales Price for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

Historical Average Sales Price by Month

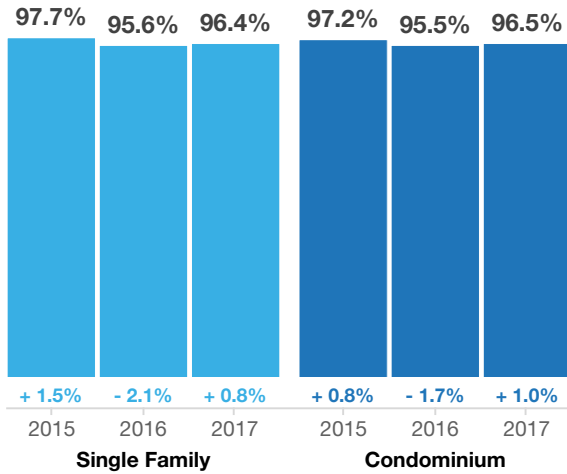


Percent of List Price Received

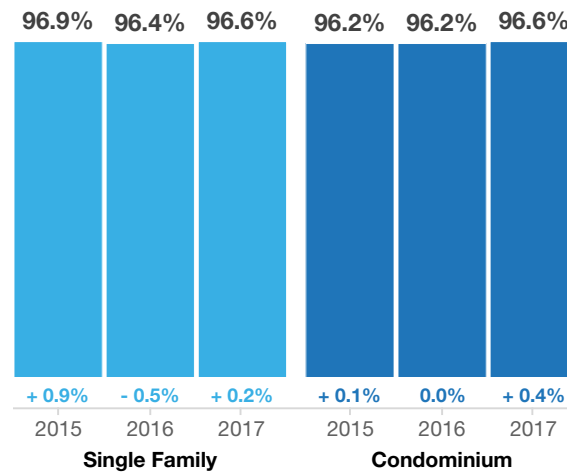
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



September



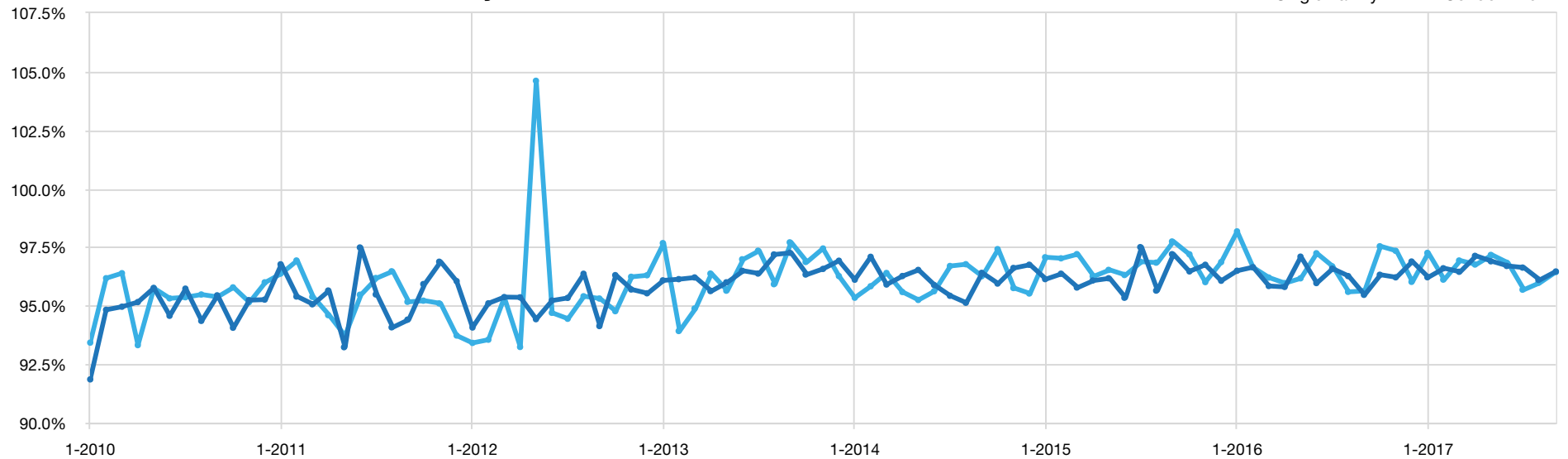
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2016	97.5%	+ 0.3%	96.3%	- 0.2%
Nov-2016	97.3%	+ 1.4%	96.2%	- 0.5%
Dec-2016	96.0%	- 0.9%	96.9%	+ 0.8%
Jan-2017	97.3%	- 0.9%	96.2%	- 0.3%
Feb-2017	96.1%	- 0.5%	96.6%	0.0%
Mar-2017	96.9%	+ 0.7%	96.4%	+ 0.6%
Apr-2017	96.8%	+ 0.8%	97.1%	+ 1.4%
May-2017	97.2%	+ 1.0%	96.9%	- 0.2%
Jun-2017	96.8%	- 0.4%	96.7%	+ 0.7%
Jul-2017	95.7%	- 1.0%	96.6%	0.0%
Aug-2017	96.0%	+ 0.4%	96.1%	- 0.2%
Sep-2017	96.4%	+ 0.8%	96.5%	+ 1.0%
12-Month Avg*	96.7%	+ 0.2%	96.6%	+ 0.3%

* Pct. of List Price Received for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

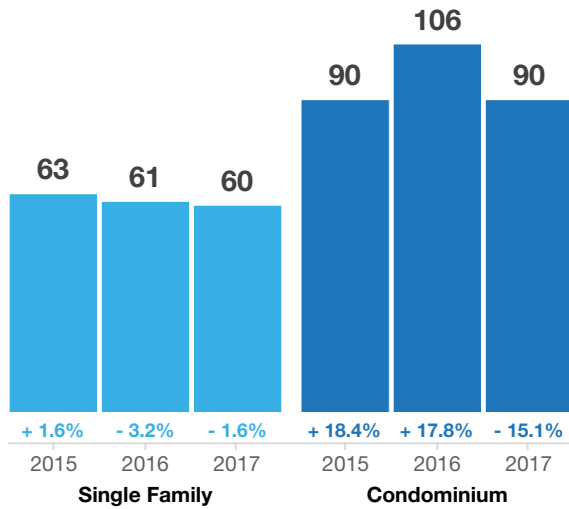


Housing Affordability Index

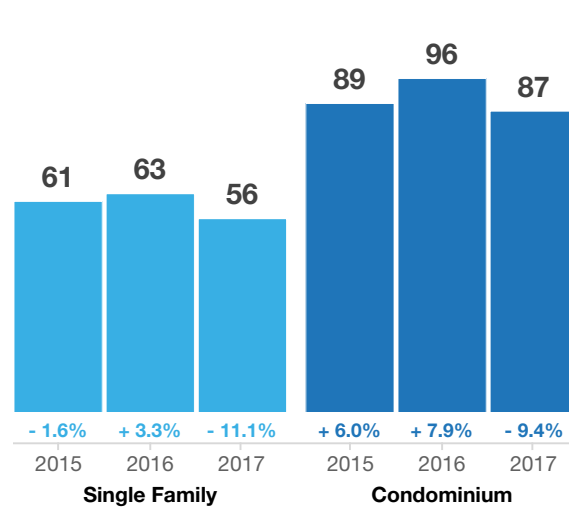
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



September

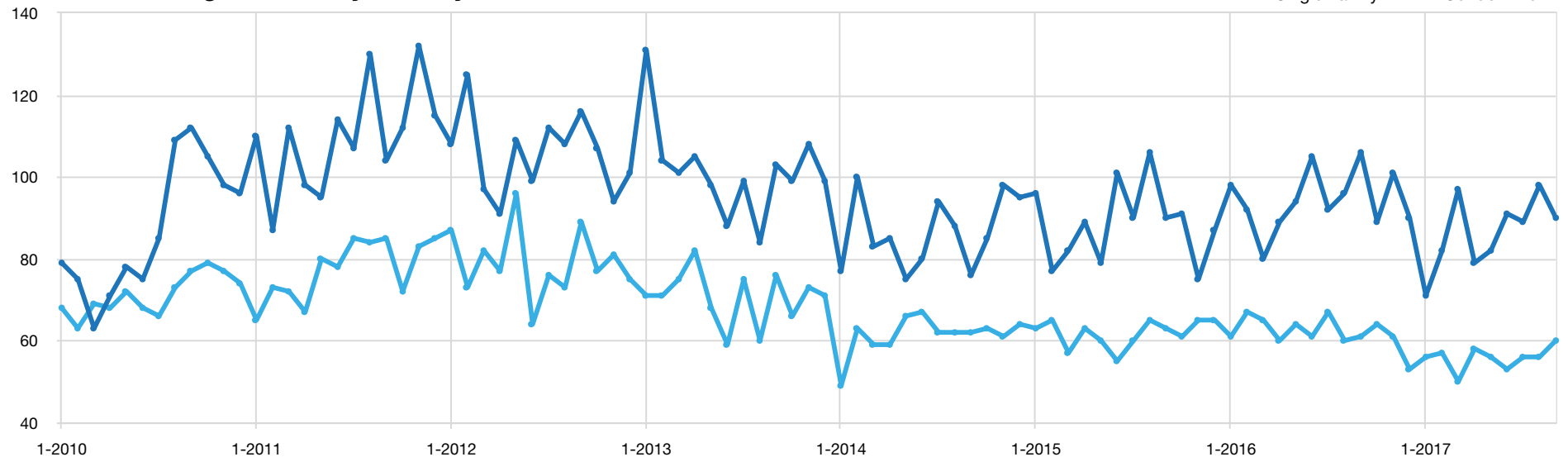


Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2016	64	+ 4.9%	89	- 2.2%
Nov-2016	61	- 6.2%	101	+ 34.7%
Dec-2016	53	- 18.5%	90	+ 3.4%
Jan-2017	56	- 8.2%	71	- 27.6%
Feb-2017	57	- 14.9%	82	- 10.9%
Mar-2017	50	- 23.1%	97	+ 21.3%
Apr-2017	58	- 3.3%	79	- 11.2%
May-2017	56	- 12.5%	82	- 12.8%
Jun-2017	53	- 13.1%	91	- 13.3%
Jul-2017	56	- 16.4%	89	- 3.3%
Aug-2017	56	- 6.7%	98	+ 2.1%
Sep-2017	60	- 1.6%	90	- 15.1%
12-Month Avg	57	- 9.5%	88	- 4.3%

Historical Housing Affordability Index by Month

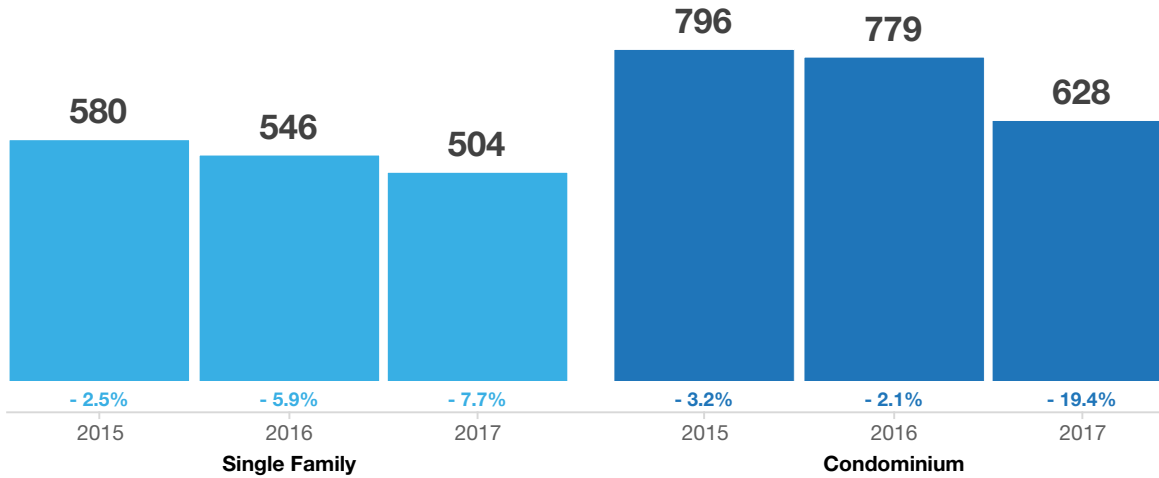


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

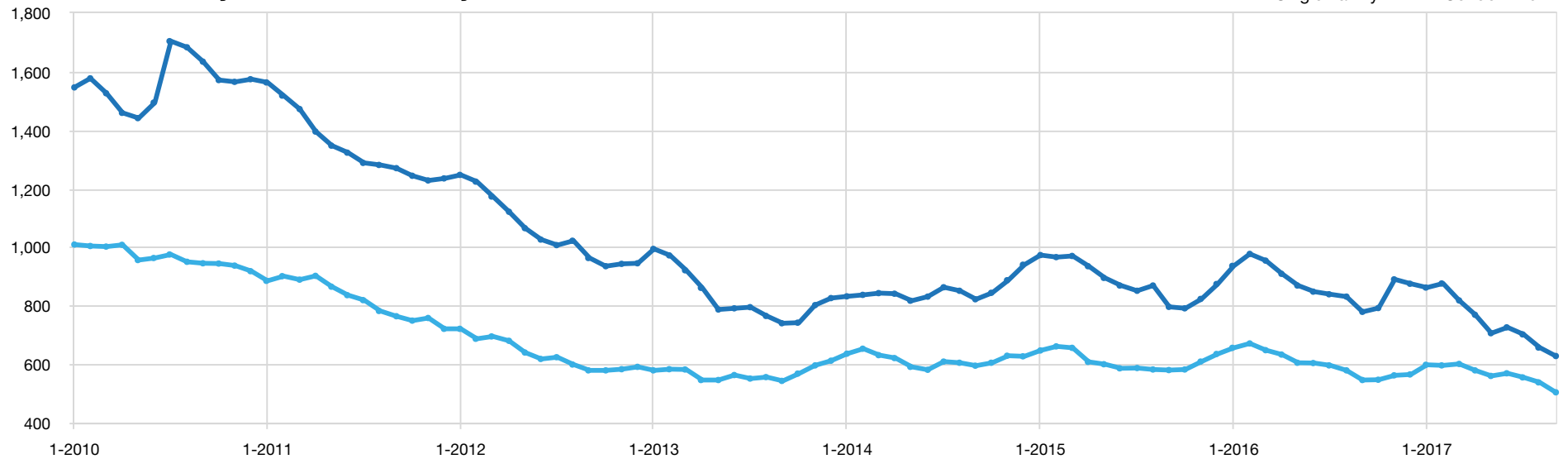


September



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2016	547	-6.0%	792	+0.1%
Nov-2016	562	-7.7%	890	+8.1%
Dec-2016	565	-11.0%	875	+0.1%
Jan-2017	598	-8.8%	862	-7.9%
Feb-2017	596	-11.2%	876	-10.3%
Mar-2017	601	-7.3%	818	-14.3%
Apr-2017	579	-8.5%	769	-15.4%
May-2017	560	-7.4%	706	-18.8%
Jun-2017	569	-5.8%	726	-14.4%
Jul-2017	555	-6.9%	702	-16.3%
Aug-2017	538	-7.1%	657	-20.9%
Sep-2017	504	-7.7%	628	-19.4%
12-Month Avg	565	-8.0%	775	-10.8%

Historical Inventory of Homes for Sale by Month

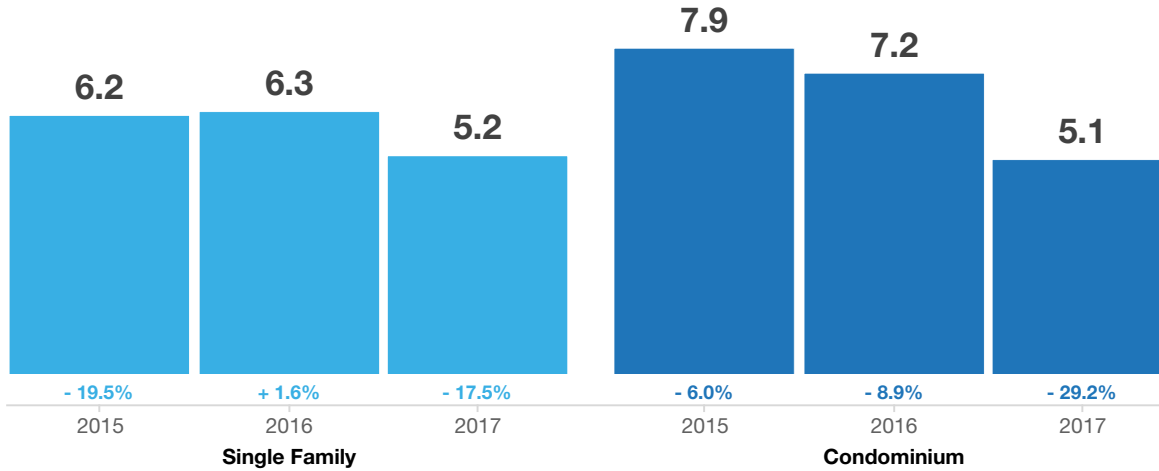


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



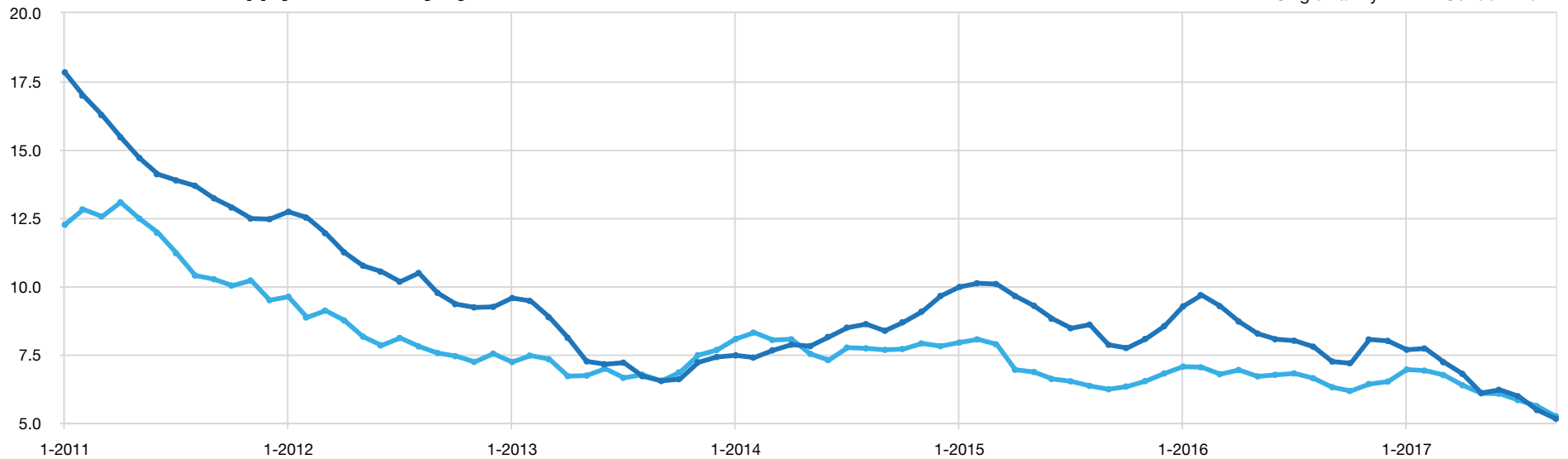
September



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Oct-2016	6.2	- 1.6%	7.2	- 6.5%
Nov-2016	6.4	- 1.5%	8.0	- 1.2%
Dec-2016	6.5	- 4.4%	8.0	- 5.9%
Jan-2017	6.9	- 2.8%	7.7	- 17.2%
Feb-2017	6.9	- 1.4%	7.7	- 20.6%
Mar-2017	6.7	- 1.5%	7.2	- 22.6%
Apr-2017	6.4	- 7.2%	6.8	- 21.8%
May-2017	6.1	- 9.0%	6.1	- 26.5%
Jun-2017	6.1	- 10.3%	6.2	- 23.5%
Jul-2017	5.8	- 14.7%	6.0	- 25.0%
Aug-2017	5.6	- 15.2%	5.5	- 29.5%
Sep-2017	5.2	- 17.5%	5.1	- 29.2%
12-Month Avg*	6.2	- 7.1%	6.8	- 19.0%

* Months Supply for all properties from October 2016 through September 2017. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2016	9-2017	% Change	YTD 2016	YTD 2017	% Change
New Listings		287	294	+ 2.4%	2,995	3,025	+ 1.0%
Pending Sales		224	227	+ 1.3%	1,974	2,219	+ 12.4%
Closed Sales		203	223	+ 9.9%	1,904	2,043	+ 7.3%
Days on Market Until Sale		179	163	- 8.9%	161	154	- 4.3%
Median Sales Price		\$540,000	\$545,000	+ 0.9%	\$545,950	\$577,700	+ 5.8%
Average Sales Price		\$817,072	\$751,567	- 8.0%	\$771,808	\$802,759	+ 4.0%
Percent of List Price Received		95.6%	96.4%	+ 0.8%	96.2%	96.5%	+ 0.3%
Housing Affordability Index		75	72	- 4.0%	74	68	- 8.1%
Inventory of Homes for Sale		1,684	1,466	- 12.9%	—	—	—
Months Supply of Inventory		8.0	6.3	- 21.3%	—	—	—

Single Family Monthly Sales Volume

September 2017



Area Name	September 2017			August 2017			September 2016		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	4	\$5,040,000	\$1,045,000	10	\$7,716,250	\$652,500	6	\$7,165,999	\$1,038,000
Hana	0	--	--	1	\$210,000	\$210,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$1,110,000	\$1,110,000	4	\$9,320,000	\$2,150,000	1	\$1,550,000	\$1,550,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	16	\$9,331,000	\$597,500	11	\$7,730,000	\$655,000	12	\$6,710,267	\$545,688
Kapalua	0	--	--	3	\$7,825,000	\$2,575,000	1	\$4,000,000	\$4,000,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	12	\$12,849,000	\$797,500	15	\$10,661,240	\$689,500	13	\$8,142,000	\$620,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$2,274,000	\$850,000	5	\$5,899,000	\$1,100,000	9	\$10,346,000	\$1,040,000
Lahaina	2	\$2,622,000	\$1,311,000	9	\$14,954,000	\$960,000	4	\$3,317,000	\$660,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	6	\$3,869,000	\$657,000	2	\$948,000	\$474,000	6	\$3,551,500	\$557,500
Maui Meadows	3	\$4,204,300	\$980,000	6	\$6,261,250	\$1,006,250	2	\$2,248,000	\$1,124,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	1	\$714,000	\$714,000	7	\$6,197,200	\$850,000	4	\$3,770,000	\$925,000
Olowalu	0	--	--	1	\$801,500	\$801,500	0	--	--
Pukalani	5	\$3,962,500	\$696,000	3	\$3,548,000	\$668,000	7	\$4,478,121	\$635,000
Spreckelsville/Paia/Kuau	2	\$16,747,000	\$8,373,500	2	\$4,925,000	\$2,462,500	2	\$1,480,000	\$740,000
Wailea/Makena	1	\$1,500,000	\$1,500,000	0	--	--	5	\$20,499,000	\$1,375,000
Wailuku	22	\$14,050,546	\$618,850	18	\$12,027,324	\$647,500	9	\$4,668,000	\$476,000
All MLS	81	\$79,483,346	\$650,000	106	\$102,156,764	\$700,000	83	\$82,467,387	\$665,000

Condominium Monthly Sales Volume

September 2017



Area Name	September 2017			August 2017			September 2016		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	13	\$14,820,400	\$904,000	10	\$6,939,900	\$647,450	9	\$8,730,000	\$855,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	3	\$290,000	\$92,000	8	\$1,099,400	\$92,150	0	--	--
Kapalua	5	\$5,700,000	\$950,000	5	\$11,800,100	\$885,100	2	\$13,150,000	\$6,575,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	40	\$17,879,150	\$365,000	49	\$21,045,628	\$385,000	45	\$17,015,900	\$347,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	6	\$3,203,000	\$552,000	5	\$2,449,000	\$510,000	2	\$639,000	\$319,500
Maalaea	8	\$2,260,700	\$250,000	3	\$1,544,900	\$424,900	1	\$595,000	\$595,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	19	\$8,436,000	\$355,000	14	\$5,355,500	\$365,500	16	\$6,754,800	\$403,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	1	\$470,000	\$470,000	0	--	--	0	--	--
Spreckelsville/Paia/Kuuu	0	--	--	0	--	--	1	\$318,000	\$318,000
Wailea/Makena	8	\$20,306,969	\$1,687,500	5	\$12,180,000	\$1,900,000	7	\$10,095,000	\$1,400,000
Wailuku	16	\$5,820,314	\$404,500	10	\$3,186,075	\$297,500	14	\$5,186,000	\$350,000
All MLS	124	\$80,097,533	\$433,750	110	\$65,693,003	\$400,000	99	\$63,467,700	\$379,000

Land Monthly Sales Volume

September 2017



Area Name	September 2017			August 2017			September 2016		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	3	\$1,080,000	\$365,000	1	\$400,000	\$400,000	5	\$9,920,000	\$2,068,060
Hana	0	--	--	1	\$140,000	\$140,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$370,000	\$370,000	0	--	--	3	\$2,270,375	\$874,125
Kahakuloa	0	--	--	0	--	--	1	\$210,000	\$210,000
Kahului	0	--	--	1	\$315,000	\$315,000	0	--	--
Kapalua	0	--	--	1	\$1,400,000	\$1,400,000	1	\$700,000	\$700,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	0	--	--	1	\$469,500	\$469,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	1	\$380,000	\$380,000
Lahaina	0	--	--	1	\$1,175,000	\$1,175,000	3	\$3,623,620	\$1,340,200
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	5	\$3,717,300	\$746,800	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	1	\$625,000	\$625,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	1	\$1,200,000	\$1,200,000	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	6	\$2,032,200	\$334,400	11	\$3,697,790	\$329,000	1	\$387,030	\$387,030
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	1	\$500,000	\$500,000	0	--	--	1	\$675,000	\$675,000
Wailuku	2	\$319,000	\$159,500	2	\$1,412,999	\$706,500	2	\$520,000	\$260,000
All MLS	18	\$8,018,500	\$367,500	19	\$9,740,789	\$332,000	21	\$19,930,525	\$625,000

Single Family Sales – Year to Date

September 2017 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-17 YTD Sales	Sep-16 YTD Sales	Unit Change	Percent Change	Sep-17 YTD Average	Sep-16 YTD Average	Dollar Change	Percent Change	Sep-17 YTD Median	Sep-16 YTD Median	Dollar Change	Percent Change	Sep-17 YTD Volume	Sep-16 YTD Volume	Dollar Change	Percent Change
Haiku	64	52	+12	+23.1%	\$879,530	\$922,697	-\$43,167	-4.7%	\$744,500	\$861,500	-\$117,000	-13.6%	\$56,289,944	\$47,980,249	+\$8,309,695	+17.3%
Hana	7	9	-2	-22.2%	\$1,438,226	\$923,111	+\$515,115	+55.8%	\$997,083	\$575,000	+\$422,083	+73.4%	\$10,067,583	\$8,308,000	+\$1,759,583	+21.2%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	18	15	+3	+20.0%	\$2,006,514	\$2,015,700	-\$9,186	-0.5%	\$1,700,000	\$1,700,000	\$0	0.0%	\$36,117,250	\$30,235,500	+\$5,881,750	+19.5%
Kahakuloa	1	1	0	0.0%	\$575,000	\$800,000	-\$225,000	-28.1%	\$575,000	\$800,000	-\$225,000	-28.1%	\$575,000	\$800,000	-\$225,000	-28.1%
Kahului	112	116	-4	-3.4%	\$602,296	\$561,935	+\$40,361	+7.2%	\$597,000	\$553,588	+\$43,413	+7.8%	\$67,457,122	\$65,184,424	+\$2,272,698	+3.5%
Kapalua	6	11	-5	-45.5%	\$2,587,500	\$3,990,000	-\$1,402,500	-35.2%	\$2,487,500	\$2,700,000	-\$212,500	-7.9%	\$15,525,000	\$43,890,000	-\$28,365,000	-64.6%
Kaupo	0	1	-1	-100.0%	--	\$1,300,000	--	--	--	\$1,300,000	--	--	\$0	\$1,300,000	-\$1,300,000	-100.0%
Kearae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	138	133	+5	+3.8%	\$939,504	\$744,151	+\$195,352	+26.3%	\$707,000	\$615,000	+\$92,000	+15.0%	\$129,651,499	\$98,972,149	+\$30,679,350	+31.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	64	51	+13	+25.5%	\$1,037,542	\$1,096,162	-\$58,620	-5.3%	\$849,500	\$820,000	+\$29,500	+3.6%	\$66,402,700	\$55,904,275	+\$10,498,425	+18.8%
Lahaina	50	55	-5	-9.1%	\$1,684,676	\$1,381,114	+\$303,562	+22.0%	\$1,334,500	\$773,000	+\$561,500	+72.6%	\$84,233,798	\$75,961,274	+\$8,272,524	+10.9%
Maalaea	0	1	-1	-100.0%	--	\$1,450,000	--	--	--	\$1,450,000	--	--	\$0	\$1,450,000	-\$1,450,000	-100.0%
Makawao/Olinda/Haliimaile	40	50	-10	-20.0%	\$802,288	\$680,239	+\$122,049	+17.9%	\$634,500	\$601,625	+\$32,875	+5.5%	\$32,091,514	\$34,011,950	-\$1,920,436	-5.6%
Maui Meadows	25	20	+5	+25.0%	\$1,346,277	\$1,237,378	+\$108,900	+8.8%	\$1,265,000	\$1,287,500	-\$22,500	-1.7%	\$33,656,930	\$24,747,550	+\$8,909,380	+36.0%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	34	26	+8	+30.8%	\$914,866	\$905,354	+\$9,512	+1.1%	\$847,500	\$882,500	-\$35,000	-4.0%	\$31,105,444	\$23,539,215	+\$7,566,229	+32.1%
Olowalu	1	1	0	0.0%	\$801,500	\$1,250,000	-\$448,500	-35.9%	\$801,500	\$1,250,000	-\$448,500	-35.9%	\$801,500	\$1,250,000	-\$448,500	-35.9%
Pukalani	37	50	-13	-26.0%	\$753,115	\$615,873	+\$137,241	+22.3%	\$675,000	\$615,000	+\$60,000	+9.8%	\$27,865,250	\$30,793,672	-\$2,928,422	-9.5%
Spreckelsville/Paia/Kuau	17	28	-11	-39.3%	\$2,480,500	\$1,803,268	+\$677,232	+37.6%	\$865,000	\$734,000	+\$131,000	+17.8%	\$42,168,500	\$50,491,500	-\$8,323,000	-16.5%
Wailea/Makena	22	18	+4	+22.2%	\$4,647,500	\$4,314,833	+\$332,667	+7.7%	\$2,822,500	\$3,899,500	-\$1,077,000	-27.6%	\$102,245,000	\$77,667,000	+\$24,578,000	+31.6%
Wailuku	153	140	+13	+9.3%	\$641,814	\$584,935	+\$56,879	+9.7%	\$615,000	\$550,000	+\$65,000	+11.8%	\$98,197,522	\$81,890,915	+\$16,306,607	+19.9%
All MLS	826	805	+21	+2.6%	\$1,030,054	\$952,291	+\$77,763	+8.2%	\$700,000	\$635,000	+\$65,000	+10.2%	\$850,824,716	\$766,594,172	+\$84,230,544	+11.0%

Total Condominium Sales – Year to Date

September 2017 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-17 YTD Sales	Sep-16 YTD Sales	Unit Change	Percent Change	Sep-17 YTD Average	Sep-16 YTD Average	Dollar Change	Percent Change	Sep-17 YTD Median	Sep-16 YTD Median	Dollar Change	Percent Change	Sep-17 YTD Volume	Sep-16 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	1	0	+1	--	\$760,000	--	--	--	\$760,000	--	--	--	\$760,000	\$0	+\$760,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	89	126	-37	-29.4%	\$1,082,399	\$1,146,147	-\$63,748	-5.6%	\$780,000	\$875,000	-\$95,000	-10.9%	\$96,333,540	\$144,414,509	-\$48,080,969	-33.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	29	14	+15	+107.1%	\$123,596	\$136,057	-\$12,461	-9.2%	\$95,000	\$93,500	+\$1,500	+1.6%	\$3,584,280	\$1,904,800	+\$1,679,480	+88.2%
Kapalua	40	26	+14	+53.8%	\$1,817,847	\$2,029,784	-\$211,937	-10.4%	\$925,000	\$950,192	-\$25,193	-2.7%	\$72,713,899	\$52,774,384	+\$19,939,515	+37.8%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearnae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	402	368	+34	+9.2%	\$471,942	\$420,354	+\$51,588	+12.3%	\$379,000	\$340,000	+\$39,000	+11.5%	\$189,720,612	\$154,690,340	+\$35,030,272	+22.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	62	58	+4	+6.9%	\$512,585	\$488,368	+\$24,217	+5.0%	\$482,500	\$480,573	+\$1,928	+0.4%	\$31,780,255	\$28,325,355	+\$3,454,900	+12.2%
Maalaea	34	14	+20	+142.9%	\$365,256	\$279,786	+\$85,470	+30.5%	\$314,300	\$282,500	+\$31,800	+11.3%	\$12,418,700	\$3,917,000	+\$8,501,700	+217.0%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	165	178	-13	-7.3%	\$452,480	\$426,978	+\$25,502	+6.0%	\$410,000	\$405,000	+\$5,000	+1.2%	\$74,659,204	\$76,002,074	-\$1,342,870	-1.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	8	8	0	0.0%	\$581,625	\$492,767	+\$88,858	+18.0%	\$599,000	\$491,875	+\$107,125	+21.8%	\$4,653,000	\$3,942,138	+\$710,862	+18.0%
Spreckelsville/Paia/Kuau	0	4	-4	-100.0%	--	\$905,750	--	--	--	\$321,500	--	--	\$0	\$3,623,000	-\$3,623,000	-100.0%
Wailea/Makena	105	79	+26	+32.9%	\$1,751,918	\$1,403,209	+\$348,709	+24.9%	\$1,150,000	\$1,100,000	+\$50,000	+4.5%	\$183,951,367	\$110,853,500	+\$73,097,867	+65.9%
Wailuku	94	89	+5	+5.6%	\$370,879	\$380,070	-\$9,190	-2.4%	\$378,750	\$345,000	+\$33,750	+9.8%	\$34,862,661	\$33,826,189	+\$1,036,472	+3.1%
All MLS	1,048	980	+68	+6.9%	\$678,010	\$633,358	+\$44,651	+7.1%	\$449,500	\$417,250	+\$32,250	+7.7%	\$710,554,268	\$620,691,289	+\$89,862,979	+14.5%

Fee Simple Condominium Sales – Year to Date

September 2017 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-17 YTD Sales	Sep-16 YTD Sales	Unit Change	Percent Change	Sep-17 YTD Average	Sep-16 YTD Average	Dollar Change	Percent Change	Sep-17 YTD Median	Sep-16 YTD Median	Dollar Change	Percent Change	Sep-17 YTD Volume	Sep-16 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	1	0	+1	--	\$760,000	--	--	--	\$760,000	--	--	--	\$760,000	\$0	+\$760,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	77	115	-38	-33.0%	\$1,203,747	\$1,217,778	-\$14,031	-1.2%	\$900,000	\$925,000	-\$25,000	-2.7%	\$92,688,540	\$140,044,509	-\$47,355,969	-33.8%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	29	14	+15	+107.1%	\$123,596	\$136,057	-\$12,461	-9.2%	\$95,000	\$93,500	+\$1,500	+1.6%	\$3,584,280	\$1,904,800	+\$1,679,480	+88.2%
Kapalua	40	26	+14	+53.8%	\$1,817,847	\$2,029,784	-\$211,937	-10.4%	\$925,000	\$950,192	-\$25,193	-2.7%	\$72,713,899	\$52,774,384	+\$19,939,515	+37.8%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearnae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	394	363	+31	+8.5%	\$475,713	\$421,053	+\$54,660	+13.0%	\$383,000	\$340,000	+\$43,000	+12.6%	\$187,431,112	\$152,842,340	+\$34,588,772	+22.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	60	55	+5	+9.1%	\$524,189	\$508,279	+\$15,910	+3.1%	\$496,500	\$486,145	+\$10,355	+2.1%	\$31,451,355	\$27,955,355	+\$3,496,000	+12.5%
Maalaea	27	5	+22	+440.0%	\$391,219	\$361,000	+\$30,219	+8.4%	\$395,000	\$360,000	+\$35,000	+9.7%	\$10,562,900	\$1,805,000	+\$8,757,900	+485.2%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	135	144	-9	-6.3%	\$485,564	\$456,883	+\$28,682	+6.3%	\$440,000	\$418,500	+\$21,500	+5.1%	\$65,551,200	\$65,791,100	-\$239,900	-0.4%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	8	8	0	0.0%	\$581,625	\$492,767	+\$88,858	+18.0%	\$599,000	\$491,875	+\$107,125	+21.8%	\$4,653,000	\$3,942,138	+\$710,862	+18.0%
Spreckelsville/Paia/Kuau	0	4	-4	-100.0%	--	\$905,750	--	--	--	\$321,500	--	--	\$0	\$3,623,000	-\$3,623,000	-100.0%
Wailea/Makena	105	79	+26	+32.9%	\$1,751,918	\$1,403,209	+\$348,709	+24.9%	\$1,150,000	\$1,100,000	+\$50,000	+4.5%	\$183,951,367	\$110,853,500	+\$73,097,867	+65.9%
Wailuku	94	89	+5	+5.6%	\$370,879	\$380,070	-\$9,190	-2.4%	\$378,750	\$345,000	+\$33,750	+9.8%	\$34,862,661	\$33,826,189	+\$1,036,472	+3.1%
All MLS	987	918	+69	+7.5%	\$702,321	\$655,534	+\$46,787	+7.1%	\$475,000	\$438,250	+\$36,750	+8.4%	\$693,191,064	\$601,780,315	+\$91,410,749	+15.2%

Leasehold Condominium Sales – Year to Date

September 2017 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-17 YTD Sales	Sep-16 YTD Sales	Unit Change	Percent Change	Sep-17 YTD Average	Sep-16 YTD Average	Dollar Change	Percent Change	Sep-17 YTD Median	Sep-16 YTD Median	Dollar Change	Percent Change	Sep-17 YTD Volume	Sep-16 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	12	11	+1	+9.1%	\$303,750	\$397,273	-\$93,523	-23.5%	\$270,000	\$275,000	-\$5,000	-1.8%	\$3,645,000	\$4,370,000	-\$725,000	-16.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearnae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	8	5	+3	+60.0%	\$286,188	\$369,600	-\$83,413	-22.6%	\$241,250	\$395,000	-\$153,750	-38.9%	\$2,289,500	\$1,848,000	+\$441,500	+23.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	2	3	-1	-33.3%	\$164,450	\$123,333	+\$41,117	+33.3%	\$164,450	\$125,000	+\$39,450	+31.6%	\$328,900	\$370,000	-\$41,100	-11.1%
Maalaea	7	9	-2	-22.2%	\$265,114	\$234,667	+\$30,448	+13.0%	\$290,000	\$215,000	+\$75,000	+34.9%	\$1,855,800	\$2,112,000	-\$256,200	-12.1%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	30	34	-4	-11.8%	\$303,600	\$300,323	+\$3,277	+1.1%	\$141,875	\$115,000	+\$26,875	+23.4%	\$9,108,004	\$10,210,974	-\$1,102,970	-10.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
All MLS	61	62	-1	-1.6%	\$284,643	\$305,016	-\$20,373	-6.7%	\$211,000	\$205,000	+\$6,000	+2.9%	\$17,363,204	\$18,910,974	-\$1,547,770	-8.2%

Land Sales – Year to Date

September 2017 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Sep-17 YTD Sales	Sep-16 YTD Sales	Unit Change	Percent Change	Sep-17 YTD Average	Sep-16 YTD Average	Dollar Change	Percent Change	Sep-17 YTD Median	Sep-16 YTD Median	Dollar Change	Percent Change	Sep-17 YTD Volume	Sep-16 YTD Volume	Dollar Change	Percent Change
Haiku	24	18	+6	+33.3%	\$522,528	\$933,444	-\$410,917	-44.0%	\$405,000	\$544,750	-\$139,750	-25.7%	\$12,540,668	\$16,802,000	-\$4,261,332	-25.4%
Hana	7	3	+4	+133.3%	\$321,429	\$240,000	+\$81,429	+33.9%	\$325,000	\$285,000	+\$40,000	+14.0%	\$2,250,000	\$720,000	+\$1,530,000	+212.5%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	12	15	-3	-20.0%	\$669,000	\$678,108	-\$9,108	-1.3%	\$643,500	\$755,250	-\$111,750	-14.8%	\$8,028,000	\$10,171,625	-\$2,143,625	-21.1%
Kahakuloa	1	4	-3	-75.0%	\$467,500	\$308,000	+\$159,500	+51.8%	\$467,500	\$332,500	+\$135,000	+40.6%	\$467,500	\$1,232,000	-\$764,500	-62.1%
Kahului	3	0	+3	--	\$291,667	--	--	--	\$315,000	--	--	--	\$875,000	\$0	+\$875,000	--
Kapalua	4	4	0	0.0%	\$1,032,250	\$1,218,750	-\$186,500	-15.3%	\$1,007,000	\$1,187,500	-\$180,500	-15.2%	\$4,129,000	\$4,875,000	-\$746,000	-15.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kearae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	6	11	-5	-45.5%	\$650,667	\$696,545	-\$45,879	-6.6%	\$473,500	\$469,500	+\$4,000	+0.9%	\$3,904,000	\$7,662,000	-\$3,758,000	-49.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	9	10	-1	-10.0%	\$539,000	\$605,400	-\$66,400	-11.0%	\$465,000	\$429,500	+\$35,500	+8.3%	\$4,851,000	\$6,054,000	-\$1,203,000	-19.9%
Lahaina	5	16	-11	-68.8%	\$1,027,800	\$1,167,410	-\$139,610	-12.0%	\$1,165,000	\$1,050,000	+\$115,001	+11.0%	\$5,139,000	\$18,678,560	-\$13,539,560	-72.5%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	10	5	+5	+100.0%	\$559,230	\$370,222	+\$189,008	+51.1%	\$507,500	\$185,000	+\$322,500	+174.3%	\$5,592,300	\$1,851,111	+\$3,741,189	+202.1%
Maui Meadows	2	1	+1	+100.0%	\$451,250	\$625,000	-\$173,750	-27.8%	\$451,250	\$625,000	-\$173,750	-27.8%	\$902,500	\$625,000	+\$277,500	+44.4%
Nahiku	0	1	-1	-100.0%	--	\$265,000	--	--	--	\$265,000	--	--	\$0	\$265,000	-\$265,000	-100.0%
Napili/Kahana/Honokowai	2	1	+1	+100.0%	\$765,000	\$415,000	+\$350,000	+84.3%	\$765,000	\$415,000	+\$350,000	+84.3%	\$1,530,000	\$415,000	+\$1,115,000	+268.7%
Olowalu	1	2	-1	-50.0%	\$1,100,000	\$747,500	+\$352,500	+47.2%	\$1,100,000	\$747,500	+\$352,500	+47.2%	\$1,100,000	\$1,495,000	-\$395,000	-26.4%
Pukalani	46	3	+43	+1,433.3%	\$329,451	\$349,010	-\$19,559	-5.6%	\$326,650	\$387,030	-\$60,380	-15.6%	\$15,154,740	\$1,047,030	+\$14,107,710	+1,347.4%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$1,300,000	\$2,950,000	-\$1,650,000	-55.9%	\$1,300,000	\$2,950,000	-\$1,650,000	-55.9%	\$1,300,000	\$2,950,000	-\$1,650,000	-55.9%
Wailea/Makena	2	2	0	0.0%	\$512,500	\$1,012,500	-\$500,000	-49.4%	\$512,500	\$1,012,500	-\$500,000	-49.4%	\$1,025,000	\$2,025,000	-\$1,000,000	-49.4%
Wailuku	22	13	+9	+69.2%	\$363,890	\$299,731	+\$64,159	+21.4%	\$305,000	\$300,000	+\$5,000	+1.7%	\$8,005,574	\$3,896,500	+\$4,109,074	+105.5%
All MLS	169	119	+50	+42.0%	\$465,424	\$691,068	-\$225,644	-32.7%	\$358,000	\$479,000	-\$121,000	-25.3%	\$78,656,682	\$82,237,126	-\$3,580,444	-4.4%